



## CONTRACT NO. 12-0806L

### For Fire Equipment and Supplies

LAKE COUNTY, FLORIDA, a political subdivision of the state of Florida, its successors and assigns through its Board of County Commissioners (hereinafter "County") does hereby accept, with noted modifications, if any, the Bid of Municipal Emergency Services, Inc. (hereinafter "Contractor") to supply Fire Equipment and Supplies to the County pursuant to County Proposal Number **12-0806** (hereinafter "ITB"), -closing dated March 21, 2012 and Contractor's March 20, 2012 ITB response thereto with all County ITB provisions governing.

#### Special Clauses:

##### Public Records

All electronic files, audio and/or video recordings, and all papers pertaining to any activity performed by the CONTRACTOR for or on behalf of the COUNTY shall be the property of the COUNTY and will be turned over to the COUNTY upon request. In accordance with Chapter 119, Florida Statutes, each file and all papers pertaining to any activities performed for or on behalf of the COUNTY are public records available for inspection by any person even if the file or paper resides in the CONTRACTOR's office or facility. The CONTRACTOR shall maintain the files and papers for not less than three (3) complete calendar years after the project has been completed or terminated, or in accordance with any grant requirements, whichever is longer. Prior to the close out of the Contract, the CONTRACTOR shall appoint a records custodian to handle any records request and provide the custodian's name and telephone number(s) to the COUNTY.

##### Prohibition against Contingent Fees

The CONTRACTOR warrants that they have not employed or retained any company or person, other than a bona fide employee working solely for the CONTRACTOR to solicit or secure this Contract and that they have not paid or agreed to pay any person, company, corporation, individual, or firm, other than a bona fide employee working solely for the CONTRACTOR, any fee, commission, percentage, gift or other consideration contingent upon or resulting from the award or making of this Contract.

This Contract shall be binding upon and shall inure to the benefit of each of the parties and of their respective successors and permitted assigns.

This Contract may not be amended, released, discharged, rescinded or abandoned, except by a written instrument duly executed by each of the parties hereto.

The failure of any party hereto at any time to enforce any of the provisions of this Contract will in no way constitute or be construed as a waiver of such provision or of any other provision hereof, nor in any way affect the validity of, or the right thereafter to enforce, each and every provision of this Contract.

During the term of this Contract the CONTRACTOR assures the COUNTY that it is in compliance with Title VII of the 1964 Civil Rights Act, as amended, and the Florida Civil Rights Act of 1992, in that the CONTRACTOR does not on the grounds of race, color, national origin, religion, sex, age, disability or marital status, discrimination in any form or manner against the CONTRACTOR employees or applicants for employment. The CONTRACTOR understands and agrees that this Contract is conditioned upon the veracity of this statement of assurance.

A copy of the Contractor's signed Proposal is attached hereto and incorporated herein, thus making it a part of this Contract except that any items not awarded have been struck through. The attachments noted below (if any) are attached hereto and are also made a part of this Contract.

Attachments: N/A

No financial obligation shall accrue against the County until Contractor shall make delivery pursuant to order of the County Procurement Services Director.

The County's Procurement Services Director shall be the sole judge as to the fact of the fulfillment of this Contract, and upon any breach thereof, shall, at his or her option, declare this contract terminated, and for any loss or damage by reason of such breach, whether this Contract is terminated or not, said Contractor and their surety for any required bond shall be liable.

This Contract is effective from June 12, 2012 through June 30, 2013 except the County reserves the right to terminate this Contract immediately for cause and/or lack of funds and with thirty (30) day written notice for the convenience of the County. This Contract provides for four (4) one (1) year renewals at Lake County's sole option at the terms noted in the Proposal.

Any and all modifications to this Contract must be in writing signed by the County's Procurement Services Director.

LAKE COUNTY, FLORIDA

By: *Roseanne Johnson*  
Senior Contracting Officer

Date: *June 12, 2012*

Distribution: Original-Bid File  
Copy-Contractor  
Copy-Public Safety

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*"Earning Community Confidence through Excellence in Service"*

Office of Procurement Services  
Tavares, Florida 32778-7800

315 W. Main, Suite 416  
Ph (352) 343-9839

P.O. Box 7800  
Fax (352) 343-9473





## INVITATION TO BID (ITB)

### FIRE EQUIPMENT AND SUPPLIES

ITB Number:	<u>12-0806</u>	Contracting Officer:	<u>Roseann Johnson</u>
Bid Due Date:	<u>March 21, 2012</u>	Pre-Bid Conf. Date:	<u>Not applicable</u>
Bid Due Time:	<u>3:00 pm</u>	ITB Issue Date:	<u>February 16, 2012</u>

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#### SPECIFIC SOLICITATION REQUIREMENTS ARE AS NOTED BELOW:

Proposal and/or Performance Bond:	Not applicable to this ITB
Certificate of Competency/License:	Not applicable to this ITB
Indemnification/Insurance:	See Section 1.8
Pre-Bid Conference/Walk-Thru:	Not applicable to this ITB

**At the date and time specified above, all bids that have been received in a timely manner will be opened, recorded, and accepted for consideration.** The names of the bidders submitting bids will be read aloud and recorded. The bids will be available for inspection during normal business hours in the Office of Procurement Services thirty (30) calendar days after the official bid due date. When countersigned by an authorized County representative, this document and any specifically identified attachments may form the contract document binding the parties to all performance specified herein.

**Vendors shall complete and return the entirety of this ITB Document, and attach all other information requested in this ITB document (See Provision 1.13). Failure to sign the bid response, or to submit the bid response by the specified time and date, may be cause for rejection of the bid.**

#### NO-RESPONSE REPLY

If any vendor does not want to respond to this solicitation at this time, or, would like to be removed from Lake County's Vendor List, please mark the appropriate space, complete name below and return this page only.

- ☐ Not interested at this time; keep our firm on Lake County's Vendors List for future solicitations for this product / service
- ☐ Please remove our firm from Lake County's Vendor's List for this product / service.

#### VENDOR IDENTIFICATION

Company Name: _____	Phone Number: _____
E-mail Address: _____	Contact Person: _____

**Section 1.1: Purpose**

The purpose of this solicitation is to establish a term and supply contract for the purchase of equipment, supplies and services as needed for the Department of Public Safety, Fire Services Division and the Fleet Division in conjunction with the County's needs.

**This is an indefinite quantity contract with no guarantee goods or services will be required. The County does not guarantee a minimum or maximum dollar amount to be expended on any contract(s) resulting from this Invitation to Bid.**

**Section 1.2: Designated Procurement Representative**

Questions concerning any portion of this solicitation shall be directed in writing [fax and e-mail accepted] to the below named individual who shall be the official point of contact for this solicitation. To ensure reply, questions should be submitted no later than five (5) working days before the bid due date.

Roseann Johnson, CPPB, Senior Contracting Officer  
Lake County BCC  
Office of Procurement Services  
315 W. Main Street, Room 441  
PO BOX 7800  
Tavares, FL 32778-7800

Phone : 352.343.9839  
Fax : 352.343.9473  
E-mail: rjohnson@lakecountyfl.gov

No answers given in response to questions submitted shall be binding upon this solicitation unless released in writing as an addendum to the solicitation by the Lake County Office of Procurement Services.

**Section 1.3: Method of Award in the County's Best Interests**

As the best interest of the County may require, the County reserves the right to make award(s) by individual item, group of items, all or none, or a combination thereof; with one or more suppliers; to reject any and all offers or waive any minor irregularity or technicality in bids received.

A primary, secondary and third vendor may be awarded contracts per line item. The Department of Public Safety may require special quotes and contact all vendors under contract if discounts and pricing structures are equal or if stocking issues are concerns.

**Section 1.4: Pre-Bid Conference / Site Visits**

Not applicable to this solicitation



**Section 1.5: Term of Contract – Twelve (12) Months**

This contract shall commence on the first calendar day of the month succeeding approval of the contract by the Board of County Commissioners, or designee, unless otherwise stipulated in the Notice of Award Letter distributed by the County's Office of Procurement Services; and contingent upon the completion and submittal of all required pre-award documents. The initial contract term shall remain in effect for twelve (12) months, and then the contract will remain in effect until completion of the expressed and/or implied warranty period. The contract prices resultant from this solicitation shall prevail for the full duration of the initial contract term unless otherwise indicated elsewhere in this document.

**Section 1.6: Option to Renew for four (4) Additional One (1) Year Period(s) (With Manufacturers Price Adjustment)**

Prior to, or upon completion, of the initial term of the contract, the County shall have the option to renew this contract for four (4) additional one (1) year period(s). Prior to completion of each exercised contract term, the County will consider adjustment to price based on an applicable Manufacturers Price Increase evidenced by appropriate manufacturer documentation submitted to the County by the vendor in a timely manner.

It is the vendor's responsibility to request any pricing adjustment in writing under this provision. For any adjustment to commence on the first day of any exercised option period, the vendor's written request for adjustment shall be submitted prior to expiration of the then current contract term. The vendor adjustment request must clearly substantiate the requested increase. If no written adjustment request is received from the vendor, the County will assume that the vendor has agreed that the optional term may be exercised without pricing adjustment. Any adjustment request received after the commencement of a new option period shall not be considered.

Continuation of the contract beyond the initial period, and any option subsequently exercised, is a County prerogative, and not a right of the bidder. This prerogative will be exercised only when such continuation is clearly in the best interest of the County.

**Section 1.7: Method of Payment - Periodic Invoices For Completed Purchases**

The vendor(s) shall submit invoices to the County user department(s) after each individual purchase has been completed. In addition to the general invoice requirements set forth below, the invoices shall reference, as applicable, the corresponding delivery ticket number, packing slip number, or other acceptance document that was signed by an authorized representative of the County user department at the time the items were delivered and accepted. Submittal of these periodic invoices shall not exceed thirty (30) calendar days from the delivery of the goods or services. Under no circumstances shall the invoices be submitted to the County in advance of the delivery and acceptance of the items.

All invoices shall contain the contract and/or purchase order number, date and location of delivery or service, and confirmation of acceptance of the goods or services by the appropriate County representative. Failure to submit invoices in the prescribed manner will delay payment,



and the vendor may be considered in default of contract and its contract may be terminated. Payments shall be tendered in accordance with the Florida Prompt Payment Act, Part VII, Chapter 218, Florida Statutes.

### **Section 1.8: Insurance**

Each vendor shall include in its solicitation response package proof of insurance capabilities, including but not limited to, the following requirements: [This does not mean that the vendor must have the coverage prior to submittal, but, that the coverage must be in effect prior to a purchase order or contract being executed by the County.]

An original certificate of insurance, indicating that the awarded vendor has coverage in accordance with the requirements of this section, shall be furnished by the vendor to the Contracting Officer within five (5) working days of such request and must be received and accepted by the County prior to contract execution and/or before any work begins.

The vendor shall provide and maintain at all times during the term of any contract, without cost or expense to the County, policies of insurance, with a company or companies authorized to do business in the State of Florida, and which are acceptable to the County, insuring the vendor against any and all claims, demands or causes of action whatsoever, for injuries received or damage to property relating to the performance of duties, services and/or obligations of the vendor under the terms and provisions of the contract. The vendor is responsible for timely provision of certificate(s) of insurance to the County at the certificate holder address evidencing conformance with the contract requirements at all times throughout the term of the contract.

Such policies of insurance, and confirming certificates of insurance, shall insure the vendor is in accordance with the following minimum limits:

General Liability insurance on forms no more restrictive than the latest edition of the Occurrence Form Commercial General Liability policy (CG 00 01) of the Insurance Services Office or equivalent without restrictive endorsements, with the following minimum limits and coverage:

Each Occurrence/General Aggregate	\$1,000,000/2,000,000
Products-Completed Operations	\$2,000,000
Personal & Adv. Injury	\$1,000,000
Fire Damage	\$50,000
Medical Expense	\$5,000
Contractual Liability	Included

Automobile liability insurance, including owned, non-owned, and hired autos with the following minimum limits and coverage:

Combined Single Limit	\$1,000,000
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Workers' compensation insurance based on proper reporting of classification codes and payroll amounts in accordance with Chapter 440, Florida Statutes, and/or any other applicable law

requiring workers' compensation (Federal, maritime, etc). If not required by law to maintain workers compensation insurance, the vendor must provide a notarized statement that if he or she is injured; he or she will not hold the County responsible for any payment or compensation.

Employers Liability insurance with the following minimum limits and coverage:

Each Accident	\$1,000,000
Disease-Each Employee	\$1,000,000
Disease-Policy Limit	\$1,000,000

Professional liability and/or specialty insurance (medical malpractice, engineers, architect, consultant, environmental, pollution, errors and omissions, etc.) insurance as applicable, with minimum limits of \$1,000,000 and annual aggregate of \$2,000,000.

The following additional coverage must be provided if a dollar value is inserted below:

Loss of Use at coverage value: \$ \_\_\_\_\_  
Garage Keepers Liability at coverage value: \$ \_\_\_\_\_

Lake County, a Political Subdivision of the State of Florida, and the Board of County Commissioners, shall be named as additional insured as their interest may appear on all applicable liability insurance policies.

The certificate(s) of insurance shall provide for a minimum of thirty (30) days prior written notice to the County of any change, cancellation, or nonrenewal of the provided insurance. It is the vendor's specific responsibility to ensure that any such notice is provided within the stated timeframe to the certificate holder.

If it is not possible for the Vendor to certify compliance, on the certificate of insurance, with all of the above requirements, then the Vendor is required to provide a copy of the actual policy endorsement(s) providing the required coverage and notification provisions.

Certificate(s) of insurance shall identify the applicable solicitation (ITB/RFP/RFQ) number in the Description of Operations section of the Certificate.

Certificate holder shall be:

LAKE COUNTY, A POLITICAL SUBDIVISION OF THE STATE OF  
FLORIDA, AND THE BOARD OF COUNTY COMMISSIONERS.  
P.O. BOX 7800  
TAVARES, FL 32778-7800

Certificates of insurance shall evidence a waiver of subrogation in favor of the County, that coverage shall be primary and noncontributory, and that each evidenced policy includes a Cross Liability or Severability of Interests provision, with no requirement of premium payment by the County.



The Vendor shall be responsible for subcontractors and their insurance. Subcontractors are to provide certificates of insurance to the prime vendor evidencing coverage and terms in accordance with the Vendor's requirements.

All self-insured retentions shall appear on the certificate(s) and shall be subject to approval by the County. At the option of the County, the insurer shall reduce or eliminate such self-insured retentions or the vendor or subcontractor shall be required to procure a bond guaranteeing payment of losses and related claims expenses.

The County shall be exempt from, and in no way liable for, any sums of money, which may represent a deductible or self-insured retention in any insurance policy. The payment of such deductible or self-insured retention shall be the sole responsibility of the vendor and/or subcontractor providing such insurance.

Failure to obtain and maintain such insurance as set out above will be considered a breach of contract and may result in termination of the contract for default.

Neither approval by the County of any insurance supplied by the vendor or Subcontractor(s), nor a failure to disapprove that insurance, shall relieve the vendor or Subcontractor(s) of full responsibility for liability, damages, and accidents as set forth herein.

#### **Section 1.9: Bonding Requirements**

Not applicable to this solicitation

#### **Section 1.10: Completion of Work From Date Of Purchase Order**

The vendor shall state in its offer the number of calendar days from the date of the purchase order in which it will guarantee to complete the work. Time for completion may be considered a factor in determining the successful vendor if so stipulated in Section 1.3 entitled "Method of Award". Deliveries shall be made within ten (10) working days on orders for stock. Deliveries for emergency orders shall be within forty-eight (48) hours. No stock deliveries will be accepted on Saturdays, Sundays, or County Holidays.

All work shall be performed in accordance with good commercial practice. The work schedule and completion dates shall be adhered to by the vendor(s), except in such cases where the completion date will be delayed due to acts of God, strikes, or other causes beyond the control of the vendor. In these cases, the vendor shall notify the County of the delays in advance of the original completion so that a revised delivery schedule can be appropriately considered by the County.

Should the vendor(s) to whom the contract(s) is awarded fail to complete the work within the number of days stated in its offer, or the "not-to-exceed" timeframe cited above, it is hereby agreed and understood that the County reserves the authority to cancel the contract with the vendor and to secure the services of another vendor to complete the work. If the County exercises this authority, the County shall be responsible for reimbursing the vendor for work which was completed and found acceptable to the County in accordance with the contract



specifications. The County may, at its option, demand payment from the vendor, through an invoice or credit memo, for any additional costs over and beyond the original contract price which were incurred by the County as a result of having to secure the services of another vendor. If the incumbent vendor fails to honor this invoice or credit memo, the County may terminate the contract for default.

#### **Section 1.10.1: Shipping Terms, F.O.B. Destination- Inside Delivery**

The F.O.B. point for any product ordered as a result of this solicitation shall be **F.O.B.: DESTINATION – INSIDE DELIVERY**. The title for each item will pass from the contractor to the County only after the County receives AND accepts each item. Delivery will not be complete until the County has accepted each item. Delivery to a common carrier shall not constitute delivery to the County. Any transportation dispute shall be between the contractor and the carrier. The County will not consider any bid or proposal showing a F.O.B. point other than F.O.B.: Destination – Inside Delivery.

#### **Section 1.11: Acceptance of Goods or Services**

The product(s) delivered as a result of an award from this solicitation shall remain the property of the contractor, and services rendered under the contract will not be deemed complete, until a physical inspection and actual usage of the product(s) and/or service(s) is (are) accepted by the County and shall be in compliance with the terms herein, fully in accord with the specifications and of the highest quality.

Any goods and/or services purchased as a result of this solicitation and/or contract may be tested/inspected for compliance with specifications. In the event that any aspect of the goods or services provided is found to be defective or does not conform to the specifications, the County reserves the right to terminate the contract or initiate corrective action on the part of the vendor, to include return of any non-compliant goods to the vendor at the vendor's expense, requiring the vendor to either provide a direct replacement for the item, or a full credit for the returned item. The vendor shall not assess any additional charge(s) for any conforming action taken by the County under this clause. The County will not be responsible to pay for any product or service that does not conform to the contract specifications.

In addition, any defective product or service or any product or service not delivered or performed by the date specified in the purchase order or contract, may be procured by the County on the open market, and any increase in cost may be charged against the awarded contractor. Any cost incurred by the County in any re-procurement plus any increased product or service cost shall be withheld from any monies owed to the contractor by the County for any contract or financial obligation.

#### **Section 1.11.1: Deficiencies in Work to be Corrected by the Vendor**

The vendor shall promptly correct all apparent and latent deficiencies and/or defects in work, and/or any work that fails to conform to the contract documents regardless of project completion status. All corrections shall be made within ten (10) calendar days after such rejected defects,



deficiencies, and/or non-conformances are verbally reported to the vendor by the County's project administrator, who may confirm all such verbal reports in writing. The vendor shall bear all costs of correcting such rejected work. If the vendor fails to correct the work within the period specified, the County may, at its discretion, notify the vendor, in writing, that the vendor is subject to contractual default provisions if the corrections are not completed to the satisfaction of the County within ten (10) calendar days of receipt of the notice. If the vendor fails to correct the work within the period specified in the notice, the County shall place the vendor in default, obtain the services of another vendor to correct the deficiencies, and charge the incumbent vendor for these costs, either through a deduction from the final payment owed to the vendor or through invoicing. If the vendor fails to honor this invoice or credit memo, the County may terminate the contract for default.

**Section 1.12: Warranty**

The vendor agrees that, unless expressly stated otherwise in the bid or proposal, the product and/or service furnished as a result of an award from this solicitation shall be covered by the most favorable commercial warranty the vendor gives to any customer for comparable quantities of products and/or services and the rights and remedies provided herein are in addition to said warranty and do not limit any right afforded to the County by any other provision of this solicitation.

The vendor hereby acknowledges and agrees that all materials, except where recycled content is specifically requested, supplied by the vendor in conjunction with this solicitation and resultant contract shall be new, warranted for their merchantability, and fit for a particular purpose.

**Section 1.13 Deliveries and Completion of Solicitation Response****Section 1.13.1: Delivery of Solicitation Response**

Unless a package is delivered by the vendor in person, all incoming mail from the U.S. Postal Service and any package delivered by a third party delivery organization (FedEx, UPS, DHL, private courier, etc.) will be opened for security and contamination inspection by the Lake County Clerk of the Circuit Court Mail Receiving Center in an off-site secure controlled facility prior to delivery to any Lake County Government facility, which includes the Lake County Office of Procurement Services.

To be considered for award, a bid or proposal must be received and accepted in the Office of Procurement Services prior to the date and time established within the solicitation. A response will not be considered for award if received in the Office of Procurement Services after the official due date and time regardless of when or how it was received by the Lake County Clerk of Court Mail Receiving Center. Allow sufficient time for transportation and inspection.

Each package shall be clearly marked with the applicable solicitation number, title, and company name. Ensure that your bid or proposal is securely sealed in an opaque envelope/package to provide confidentiality of the bid or proposal prior to the due date stated in the solicitation.



If you plan on submitting your bid or proposal **IN PERSON**, please bring it to:

LAKE COUNTY PROCUREMENT SERVICES  
315 W. MAIN STREET  
4TH FLOOR, ROOM 441  
TAVARES, FLORIDA

If you submit your bid or proposal by the **UNITED STATES POSTAL SERVICE (USPS)**, please mail it to:

LAKE COUNTY PROCUREMENT SERVICES  
PO BOX 7800  
TAVARES, FL 32778-7800

If you submit your bid or proposal by a **THIRD PARTY CARRIER** such as FedEx, UPS, or a private courier, please send it to:

LAKE COUNTY PROCUREMENT SERVICES  
MAIL RECEIVING CENTER  
32400 COUNTY ROAD 473  
LEESBURG, FL 34788

Facsimile (fax) or electronic submissions (e-mail) will not be accepted.

#### **Section 1.13.2: Completion Requirements for Invitation to Bid**

**Two (2) signed original bids and three (3) complete copies of the bid submitted by the vendor shall be sealed and delivered to the Office of Procurement Services no later than the official bid due date and time. Any bid received after this time will not be considered and will be returned unopened to the submitter.** The County is not liable or responsible for any costs incurred by any Bidder in responding to this ITB including, without limitation, costs for product and/or service demonstrations if requested.

When you submit your bid, you are making a binding offer to the County and are agreeing to all of the terms and conditions in this Invitation to Bid. Use only the form(s) provided in this document. If you make any change to the content or format of any form, the County may disqualify your offer. All information shall be legible and either written in ink or typewritten. If you make a correction or change on any document, the person signing the bid proposal must initial the change. The bid shall be manually signed in **BLUE INK** by an official authorized to legally bind the Bidder to its provisions.

**COMPLETION OF BID PACKAGE:** The vendor shall complete all required entries in Section 4 of the bid form such as, but not limited to, pricing pages, signature, certifications, references, and acknowledgement of any solicitation addenda. The vendor shall submit the entire solicitation with all Section 4 entries completed in the number of copies specified to the address specified in this solicitation. The vendor shall also submit any supporting documents (to include

proof of insurability and provision of bid bonds as required), samples, and/or descriptive literature required by any of the provisions in Section 2 of the solicitation in a separate sealed envelope / package marked "Literature for Bid (Number)." Do not indicate bid prices on literature.

**Specific Completion Directions:**

- Pricing shall be completed as directed within Section 4.
- Initial and date in **BLUE INK** the appropriate space(s) for each addendum you received for this ITB.
- Insert any prompt payment discount that you will offer. Note payment is NET 30 DAYS otherwise.
- Complete all certifications included within Section 4 of the solicitation.
- Complete the reference information sheets (include at least three references) contained within the solicitation.
- Complete the vendor information, and sign the bid (IN BLUE INK) in the spaces provided in Section 4 of the solicitation.
- If insurance is required, submit either a certificate of insurance, or evidence of insurability, that is in compliance with the stated insurance requirements.

**Section 1.14: Availability of Contract to Other County Departments**

Although this solicitation is specific to a County Department, it is hereby agreed and understood that any County department or agency may avail itself of this contract and purchase any and all items specified herein from the vendor(s) at the contract price(s) established herein. Under these circumstances, a contract modification shall be issued by the County identifying the requirements of the additional County department(s).

**Section 1.15: Business Hours of Operations**

No work shall be done on Saturday, Sunday, or on any days between the hours of 5:01 P.M. and 7:59 A.M. except when such work is necessary for the proper care and protection of the work already performed, and when permission to do such work is secured from the County Department representative. No overtime work shall be started without prior approval of the immediate project manager or his/her designated representative.

**Section 1.16: Compliance with Federal Standards**

All items to be purchased under this contract shall be in accordance with all governmental standards, to include, but not be limited to, those issued by the Occupational Safety and Health Administration (OSHA), the National Institute of Occupational Safety Hazards (NIOSH), and the National Fire Protection Association (NFPA).



**Section 1.17: Demonstration of Equipment May Be Required During Evaluation**

After receipt of offers by the County, the vendors may be required to demonstrate their specifically offered equipment to cognizant County personnel, at no separate cost. The purpose of this demonstration is to observe the equipment in an operational environment and to verify its capability, suitability, and adaptability in conjunction with the performance requirements stipulated in this solicitation. If a demonstration is required, the County will notify the vendor of such in writing and will specify the date, time and location of the demonstration. If the vendor fails to perform the demonstration on the specified date stipulated in the notice, the County may elect to reject that vendor's offer, or to re-schedule the demonstration, whichever action is determined to be in the best interests of the County. The County shall be the sole judge of the acceptability of the equipment in conformance with the specifications and its decision shall be final.

The equipment used for the demonstration shall be the same as the manufacturer's model identified in the vendor's offer. Accordingly, the equipment used in the demonstration shall create an express warranty that the actual equipment to be provided by the vendor during the contract period shall conform to the equipment used in the demonstration. The vendor shall be required to provide adequate restitution to the County, in the manner prescribed by the County, if this warranty is violated during the term of the contract.

**Section 1.18: "Equal" Product Can be Considered**

If a product or service requested by this ITB has been identified in the specifications by a brand name, and has not been notated as a "No Substitute" item, such identification is intended to be descriptive and not restrictive, and is to indicate the quality and characteristics of product or service that will be acceptable. Vendors offering an alternate product will be considered for award if such product is clearly identified in the bid or proposal and is determined by the County to fully meet the salient characteristic requirements listed in the specifications. An alternate product will not be considered for any item notated "No Substitute".

Unless the vendor clearly indicates in its bid or proposal that it is proposing an alternate product, the bid or proposal shall be considered as offering the same brand name referenced in the specifications.

If the vendor proposes to furnish an alternate product or service, the brand name of the product or service to be furnished shall be clearly identified. The evaluation of the bid or proposal and the determination as to acceptability of the alternate product or service shall be the responsibility of the County and will be based upon information furnished by the vendor. The County will not be responsible for locating or securing any information which is not included in the bid or proposal. To ensure that sufficient information is available, the vendor shall furnish as part of the bid or proposal all descriptive material necessary for the County to determine whether the product offered meets the salient characteristics required by the specifications. Failure to do so may be considered a material deviation supportive of rejection of the bid.



**Section 1.19: Furnish and Install Requirements**

The specifications and/or statement of work contained within this solicitation describe the various functions and classes of work required as necessary for the completion of the project. Any omissions of inherent technical functions or classes of work within the specifications and/or statement of work shall not relieve the bidder from furnishing, installing or performing such work where required for the satisfactory completion of the project. The vendor shall also be required to provide adequate general user training to County personnel on the appropriate use of the materials or products as and if necessary.

**Section 1.20: Labor, Materials, and Equipment Shall be Supplied by the Vendor**

Unless otherwise stated in this solicitation the vendor shall furnish all labor, material and equipment necessary for satisfactory contract performance. When not specifically identified in the technical specifications, such materials and equipment shall be of a suitable type and grade for the purpose. All material, workmanship, and equipment shall be subject to the inspection and approval of the County's Project Manager.

**Section 1.21: Patents and Royalties**

A. The Contractor, without exception, shall indemnify and hold harmless the County, its employees and officers from liability of any nature or kind, including cost and expenses for or on account of any copyrighted, patented, or un-patented invention, process or article provided by the Contractor. The Contractor has no liability when such claim is solely and exclusively due to the combination, operation, or use of any article supplied hereunder with equipment or data not supplied by the Contractor or is based solely and exclusively upon the County's alteration of the article. The County will provide prompt written notification of a claim of copyright or patent infringement.

B. Further, if such a claim is made or is pending, the Contractor may, at its option and expense, procure for the County the right to continue use of, replace or modify the article to render it non-infringing. (If none of the alternatives are reasonably available, the County agrees to return the article on request to the contractor and receive full reimbursement of all monies paid to the Contractor). If the Contractor uses any design, device, or materials covered by letters, patent or copyright, it is mutually agreed and understood without exception that the bid proposal price(s) include all royalties and/or costs arising from the use of such design, device or materials in any way involved in the work.

C. The Contractor will defend, at its own expense, any action brought against the County to the extent that it is based on a claim that the article supplied by the Contractor under the contract infringes a patent, industrial design, or any other similar right, and the Contractor will pay any costs and damages finally awarded against the County in any such action, where they are attributable to any such claim, but such defense and payments are conditional on the following:

- the Contractor will be notified promptly in writing by the County of any notice of such claim received by the County, and



- the Contractor will have the sole control of the defense of any action or such claims, and all negotiations for its settlement or compromise.

**Section 1.22: Protection of Property**

All existing structures, utilities, services, roads, trees, shrubbery, and property in which the County has an interest shall be protected against damage or interrupted services at all times by the vendor during the term of this contract; and the vendor shall be held responsible for repairing or replacing property to the satisfaction of the County which is damaged by reason of the vendor's operation on the property. In the event the vendor fails to comply with these requirements, the County reserves the right to secure the required services and charge the costs of such services back to the vendor.

**Section 1.23: Public Records/ Copyrights**

All electronic files, audio and/or video recordings, and all papers pertaining to any activity performed by the contractor for or on behalf of the County shall be the property of the County and will be turned over to the County upon request. In accordance with Chapter 119, Florida Statutes, each file and all papers pertaining to any activities performed for or on behalf of the County are public records available for inspection by any person even if the file or paper resides in the contractor's office or facility. The vendor shall maintain the files and papers for not less than three (3) complete calendar years after the project has been completed or terminated, or in accordance with any grant requirements, whichever is longer. Prior to the close out of the contract, the contractor shall appoint a records custodian to handle any records request and provide the custodian's name and telephone number(s) to the Contracting Officer.

Any copyright derived from any agreement derived from this solicitation shall belong to the author. The author and the contractor shall expressly assign to the County nonexclusive, royalty free rights to use any and all information provided by the contractor in any deliverable and/or report for the County's use which may include publishing in County documents and distribution as the County deems to be in the County's best interests. If anything included in any deliverable limits the rights of the County to use the information, the deliverable shall be considered defective and not acceptable and the contractor will not be eligible for any compensation.

**Section 1.24: Recycled Materials Required**

This solicitation calls for the purchase of items that specify and require a stated degree of recycled material content. Vendors are required to submit, with their initial offer, a written certification attesting that the products or items offered by the vendor contain the minimum percentage of post-consumer recovered material as defined by the United States Environmental Protection Agency (EPA), or, for commodities not so covered, the minimum percentage of post-consumer recovered materials established by other cognizant regulatory agencies.

Recycling definitions:

For purposes of this solicitation, the following definitions shall apply:



- a. **"Recovered Materials"** shall be defined as any waste material or by-products that have been recovered or diverted from solid waste.
- b. **"Recycled Product"** shall be defined as any product which is in whole or in part composed of recovered materials.
- c. **"Recyclable Product"** shall be defined as the ability of a product and its packaging to be reused, reconditioned for use, or recycled through existing recycling collection programs.
- d. **"Waste Reducing Products"** shall be defined as any product which will result in less waste generated due to its use rather than another product designed to serve the same function with a greater waste generation rate. This shall include, but not be limited to, those products that can be reused, refilled or have a longer life expectancy and contain a lesser amount of toxic constituents.

#### **Section 1.25: Risk of Loss**

The vendor assumes the risk of loss of damage to the County's property during possession of such property by the vendor, and until delivery to, and acceptance of, that property to the County. The vendor shall immediately repair, replace or make good on the loss or damage without cost to the County, whether the loss or damage results from acts or omissions (negligent or not) of the vendor or a third party.

The vendor shall indemnify and hold the County harmless from any and all claims, liability, losses and causes of action which may arise out of the fulfillment of this contract. The vendor shall pay all claims and losses of any nature whatsoever in connection therewith, and shall defend all suits, in the name of the County when applicable, and shall pay all costs and judgments which may issue thereon.

#### **Section 1.26: Special Notice to Vendors Regarding Federal and/or State Requirements**

Some purchase actions may be supported in whole or in part by Federal and/or State funding. Therefore, this solicitation and any resulting contract include provisions related to various specific federal and/or state requirements. All such clauses shall be considered and treated as "flow-down" clauses that shall be considered applicable to any prime contract and any subcontract associated with performance under the contract(s) resulting from this solicitation. Detailed review of all terms and conditions included in this solicitation is strongly encouraged to ensure that full compliance with all contractual requirements is considered during the solicitation response process, and throughout performance under the contract, at prime contractor and subcontractor levels. Upon award of a contract resulting from this solicitation, the vendor shall utilize the U.S. Department of Homeland Security's E-Verify system in accordance with the terms governing use of the system to confirm the employment eligibility of:

1. All persons employed by the vendor during the term of the contract to perform employment duties within Lake County; and
2. All persons, including subcontractors, assigned by the vendor to perform work pursuant to the contract.

For any construction contract supported by state funding, the vendor shall give preference to the



employment of state residents in the performance of the work on the project if state residents have substantially equal qualifications to those of nonresidents. The term “substantially equal qualifications” refers to a situation wherein the vendor cannot make a reasonable determination that the qualifications held by one person are better than the qualifications of another person. A vendor required to employ state residents must contact the Department of Economic Opportunity to post the contractor's employment needs in the state's job bank system.

**Section 1.27 Catalogs**

The vendor shall submit two (2) copies of the current manufacturer's price list(s) and catalog(s) with the initial offer. Note: CD's and/or thumb drives are preferred. Failure to meet this requirement may result in your offer being rejected. These documents shall be in effect at the commencement of the contract and shall remain in effect for the life of the contract; unless price escalations are specifically allowable in accordance with this contract. Discounts offered will be evaluated against these price lists and catalogs in order to determine the vendor to whom award may be made pursuant to Section 1.3 herein entitled “Method of Award”.

Upon request, the vendor shall provide additional sets of the manufacturer's product catalogs and price lists at no additional cost to the County.

**Section 1.28 Hourly Rates**

The hourly rate quoted shall be deemed to provide full compensation to the vendor for labor, equipment use, travel time, and any other element of cost or price. This rate is assumed to be at straight-time for all labor, except as otherwise noted. The vendor shall comply with minimum wage standards, and/or any other wage standards specifically set forth in this solicitation and resultant contract, and any other applicable laws of the State of Florida. If overtime is allowable under this contract, it will be covered under a separate item in the special clauses.

**Section 1.29 Wage Rates**

Under this contract, the wage rate paid to all laborers, mechanics and apprentices employed by the vendor for the work under the contract, shall not be less than the prevailing wage rates for similar classifications of work as established by the Federal Government and enforced by the U.S. Department of Labor, Wages and Hours Division, and Florida's Minimum Wage requirements in Article X, Section 24 (f) of the Florida Constitution and enforced by the Florida Legislature by statute or the state Agency For Workforce Innovation by rule, whichever is higher.

**Section 1.30 Additional Brands may be Added**

Although this solicitation and resultant contract identifies specific brands to be purchased, it is hereby understood and agreed that additional brands for the same basic item may be added to this contract at the option of the County. If the pricing proposed by the vendor for the additional brands is considered to be fair and reasonable, then award may be made to the vendor through the issuance of a modification to the contract.

The incumbent vendor(s) has/have no exclusive right to provide these additional brand(s). The County may determine to obtain similarly structured pricing inputs from other vendors in response to situations where incumbent vendors do not provide for fair and reasonable pricing or for other reasons at the County's sole discretion.

**Section 1.31 Repair and Parts Manuals to be Provided**

The vendor shall supply the County with a minimum of one (1) comprehensive repair and parts manual which identify the component parts, and which describe the appropriate process for repairing the equipment purchased by the County in conjunction with this solicitation. The manuals shall be supplied prior to, or upon, delivery of the equipment. Final payment shall be withheld until such time as these manuals are received by the County.

**Section 1.32 Rebates and Special Promotions**

All rebates and special promotions offered by a manufacturer during the term of the contract shall be passed on by the vendor(s) to the County. It shall be the responsibility of the vendor to notify the County of such rebates and/or special promotions during the contract period.

Special promotions shall be offered by the vendor(s) to the County provided that the new price charged for the item(s) is lower than would otherwise be available through the contract. It is understood that these special promotions may be of a limited duration. At the end of such promotion, the standard contract price shall prevail.

**Section 1.33 Training Courses to be Provided**

The vendor shall provide an intensive training program to County employees regarding the use of the products or services supplied by the vendor in conjunction with this solicitation. The vendor shall bear all costs of registration fees and manuals and texts, or other instructional materials associated with the required training.

**Section 1.34 Training Manuals to be Provided**

The vendor shall supply the county with a minimum of one (1) comprehensive training manual which describe the appropriate use of the equipment purchased by the County in conjunction with this solicitation. The manuals shall be supplied prior to, or upon, delivery of the equipment. Final payment shall be withheld until such time as these manuals are received by the County.



**SCOPE OF SERVICES**

It is the intent of the County to establish a contract for our annual requirements for fire equipment and parts and/or services for the County's Public Safety Department, Fire Rescue Division.

Used, recycled, or remanufactured parts shall be used only if the using department ordering approves such parts.

Emergency/Disaster deliveries may be required during non-business hours. A contact person and telephone number shall be submitted with your bid.

The successful vendor(s) must possess all special hand tools and special equipment recommended by the equipment and part manufacturer(s) to effectively and efficiently make repairs. The successful vendor(s) must abide by OSHA requirements and the staff assigned to the County's projects shall be ASE or factory certified.

The vendor(s) shall be required to submit a written estimate on each prospective project under this contract before a work order for that specific project is issued. The estimate must reflect the regular hourly wages for each classification represented in this contract, and the percentage discounts or mark-ups for materials and equipment that were quoted by the vendor on its initial offer or the most current contract pricing. The estimate shall be itemized by the number of work hours per classification, and by the cost of materials and equipment. Lump sum estimates shall not be accepted. The County reserves the right to award the project based on the lowest written estimate, or to reject all estimates when such action is determined to be in the best interests of the County, and obtain the required services from another source of supply.

Unless otherwise stated in this solicitation the vendor shall furnish all labor, material and equipment necessary for satisfactory contract performance. When not specifically identified in the technical specifications, such materials and equipment shall be of a suitable type and grade for the purpose. All material, workmanship, and equipment shall be subject to the inspection and approval of the Public Safety Department.

It is a vendor responsibility to ensure that the County has received the latest version of any MSDS required by 29 CFR 1910.1200 with the first shipment of any hazardous material. Also, at any time the content of an MSDS is revised, the vendor shall promptly provide a new MSDS to the County with the new information relevant to the specific material.

The County's authorized representative shall generate and issue a Work Order for each project to be performed under the contract resulting from this solicitation. The Work Order shall include the location, description and plans, if necessary, covering the scope of work to be completed. The Work Order shall also include a cost estimate calculated by the County for the work listed on the Work Order. This estimate shall be based on the unit or other pricing established in the basic contract. For purposes of identification and payment, the Work Order shall be numbered and dated. The preliminary Work Order describing the description of work and cost estimates shall be issued to the vendor(s) which have been qualified to perform work under this solicitation

and resulting contract. The vendor(s) shall be required to supply the County's authorized representative with a written price offer within a time frame specified by the County. If multiple vendors are solicited, the County shall select the lowest price offer; provided that the price does not exceed the dollar estimate calculated by the County. If a single vendor is solicited, the price offer shall be evaluated and, if appropriate, accepted; provided that the price does not exceed the dollar estimate calculated by the County. The selected vendor's name shall then be entered on the Work Order and that order will then be issued to the vendor. The Work Order shall also direct the vendor to commence work on a certain day and it shall specify the amount of time allotted for completion of work covered by the Work Order. All work covered by a Work Order shall constitute a Contract Schedule.

The vendor shall be required to furnish price lists (CD's acceptable) upon request from the Public Safety Department at no charge. This price list shall provide descriptive literature, technical data and service information for items awarded. Time of delivery for these lists shall be mutually agreed upon by the vendor and the County.

Delivery Site Locations:

Fleet Division/Fire Rescue Vehicle Maintenance  
25028 Kirkwood Avenue  
Astatula, FL 34705

Department of Public Safety  
Fire Station No. 20  
37711 SR 19  
Umatilla, FL 32784

Department of Public Safety  
315 W Main St  
Suite 411  
Tavares, FL 32778

***A new consolidated Fleet Garage is under construction off Highway 27 in Groveland, Florida (Fleet Management, 20415 Independence Boulevard) at the Christopher Ford Industrial Park and upon completion, the above noted Fleet division facility may be moved to that location. The County has no estimated time for completion at this time.***



**3.1 DEFINITIONS**

**Addenda:** A written change to a solicitation.

**Bid:** Shall refer to any offer(s) submitted in response to this Invitation to Bid.

**Bidder:** Shall refer to anyone submitting a bid in response to an Invitation to Bid.

**Contract:** The agreement to perform the services set forth in this solicitation. The contract will be comprised of the solicitation document signed by both parties with any addenda and other attachments specifically incorporated.

**Contractor:** The vendor to which award has been made.

**County:** Shall refer to Lake County, Florida.

**Invitation to Bid (ITB):** Shall mean this solicitation document, including any and all addenda. An ITB contains well-defined terms, conditions, and specifications, and is awarded to the lowest priced responsive and responsible bidder.

**Modification:** A written change to a contract.

**Responsible:** Refers to a bidder that has the capacity and capability to perform the work required under an Invitation to Bid, and is otherwise eligible for award.

**Responsive:** Refers to a bidder that has taken no exception or deviation from the terms, conditions, and specifications set forth in an Invitation to Bid.

**Solicitation:** The written document requesting either bids or proposals from the marketplace.

**Vendor:** A general reference to any entity responding to this solicitation or performing under any resulting contract.

The County has established that the words "shall", "must", or "will" are equivalent within this ITB and indicate a mandatory requirement which shall not be waived by the County.

**3.2 INSTRUCTIONS TO BIDDERS****A. Bidder Qualification**

It is the policy of the County to encourage full and open competition among all available qualified vendors. All vendors regularly engaged in the type of work specified in the solicitation are encouraged to submit bids. To be recommended for award the County requires that vendors provide evidence of compliance with the requirements below upon request:

1. Disclosure of Employment
2. Disclosure of Ownership
3. Drug-Free Workplace
4. W-9 and 8109 Forms – The vendor must furnish these forms upon request as required by the Internal Revenue Service.
5. Social Security Number – The vendor must provide a copy of the primary owner's social security card if the social security number is being used in lieu of the Federal Identification Number (F.E.I.N.)
6. Americans with Disabilities Act (A.D.A.)
7. Conflict of Interest
8. Debarment Disclosure Affidavit
9. Nondiscrimination
10. Family Leave
11. Antitrust Laws – By acceptance of any contract, the vendor agrees to comply with all applicable antitrust laws.

**B. Public Entity Crimes**

Pursuant to Section 287.133(2)(a) of the Florida Statutes, a person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a bid on a contract to provide any goods or services to a public entity, may not submit a bid on a contract with a public entity for the construction or repair of a public building or public work, may not submit bids on leases of real property to a public entity, may not be awarded or perform as a contractor, supplier, subcontractor, or consultant under a contract with any public entity, and may not transact business with any public entity in excess of the threshold amount provided in Section 287.017 of the Florida Statutes, for CATEGORY TWO for a period of 36 months from the date of being placed on the convicted vendor list.

**C. Request for Additional Information**

Any communication or inquiries, except for clarification of process or procedure already contained in the solicitation, are to be made in

writing to the attention of the procurement representative identified in the solicitation no later than five (5) working days prior to the bid due date. Such inquiries shall contain the requester's name, address, and telephone number. The Procurement Services Office may issue an addendum in response to any inquiry received, prior to bid opening, which changes, adds to, or clarifies the terms, provisions, or requirements of the solicitation. The bidder should not rely on any statement or explanation whether written or verbal, other than those made in this solicitation document or in any addenda issued. Where there appears to be a conflict between this solicitation and any addenda, the last addendum issued shall prevail. It is the bidder's responsibility to ensure receipt and to acknowledge all addenda and any accompanying documentation. Failure to acknowledge each addendum may prevent the bid from being considered for award.

**D. Contents of Solicitation and Bidders' Responsibilities**

It is the responsibility of the bidder to become thoroughly familiar with the requirements, terms, and conditions of this solicitation. Stated unawareness of contractual terms and conditions will not be accepted as a basis for varying the requirements of the County or the amount to be paid to the vendor.

**E. Restricted Discussions**

From the date of issuance of this solicitation until final County action, vendors should not discuss the solicitation with any employee, agent, or any other representative of the County except as authorized by the designated procurement representative. The only communications that shall be considered pertinent to this solicitation are written documents from the vendor addressed to the designated procurement representative and relevant documents promulgated by the designated procurement representative.

**F. Change to, Withdrawal of, or Mistake in Bid**

**Changes to Bid** - Prior to bid opening, a bidder may change its bid by submitting a new bid with notice on the firm's letterhead, signed by an authorized agent, stating that the new submittal replaces the original submittal. The new submittal shall contain all information as required for submitting the original bid.

**Withdrawal of Bid** - A bid may be withdrawn, either physically or by written notice, at any time prior to the bid due date. If withdrawn by written notice, that notice must be addressed to, and received by, the designated procurement representative prior to the bid due date and time. A bid may also be withdrawn after expiration of the specified bid acceptance period, and prior to award, by submitting a letter to the designated procurement representative. The withdrawal letter must be on company letterhead and signed by an authorized agent of the bidder.

**Mistake in Bid** - Any allegation of mistake in Bid shall be treated on a case-by-case basis. It is to be assumed that any alteration in bid price after receipt of bids will be exceptional in nature, and will be allowed only when substantiated by current legal precedence.

**G. Conflicts within the Solicitation**

Where there appears to be a conflict between contractual terms and conditions, the technical specifications, the pricing section, or any addendum issued, the order of precedence shall be: last addendum issued, the pricing section, the technical specifications, the special, and then general conditions. It is incumbent upon the vendor to identify such conflicts prior to the bid response date.

**H. Prompt Payment Terms**

It is the policy of the County that payment for all purchases by County agencies shall be made in a timely manner and that interest payments will be made on late payments in accordance with Part VII, Chapter 218, Florida Statutes, known as the Florida Prompt Payment Act. The bidder may offer cash discounts for prompt payments; however, such discounts will not be considered in determining the lowest price during bid evaluation. Bidders are requested to provide prompt payment terms in the space provided on the signature page of the solicitation.

**3.3 PREPARATION OF BIDS**

**A. The Pricing Section** of this solicitation defines the goods or services to be purchased, and must be completed and submitted with the bid. Use of any other form or alteration of



the form may result in the rejection of the bid.

- B. The bid submitted must be legible, and completed using typewriter, computer or ink. Any entry change must be crossed out and initialed in ink. Failure to comply with these requirements may cause the bid to be rejected.
- C. An authorized agent of the bidder's firm must sign the bid. **FAILURE TO SIGN THE BID MAY RENDER THE BID NON-RESPONSIVE.**
- D. The bidder may be considered non-responsive if bids are conditioned to modifications, changes, or revisions to the terms and conditions of this solicitation.
- E. The bidder may submit alternate bid(s) for the same solicitation provided that such offer is allowable under the terms and conditions. The alternate bid must meet or exceed the minimum requirements and be submitted as a separate bid marked "Alternate Bid".
- F. When there is a discrepancy between the unit prices and any extended prices, the unit prices will prevail.
- G. Any bid received after the stipulated bid due date and time through no fault of the County will be considered late, and except under the most exceptional circumstances, not be considered for award.
- H. Unless otherwise specified in the solicitation, prices quoted shall be F.O.B. Destination.

### 3.4 COLLUSION

Where two (2) or more related parties, as defined herein, each submit a bid for the same contract, or evidence any prior understanding, agreement, or connection in such regard, such bids shall be presumed to be collusive. Related parties shall mean bidder or principals thereof that have a direct or indirect ownership interest in another bidder for the same contract or in which a parent company or the principals thereof of one bidder have a direct or indirect ownership interest in another bidder for the same contract. Bids found to be collusive shall be rejected. Bidders which have been found to have engaged in collusion may be considered non-responsive, and may be suspended or debarred. Any contract resulting from collusive bidding may be terminated for default.

### 3.5 PROHIBITION AGAINST CONTINGENT FEES

The vendor warrants that they have not employed or retained any company or person, other than a bona fide employee working solely for the vendor to solicit or secure the contract and that they have not paid or agreed to pay any person, company, corporation, individual, or firm, other than a bona fide employee working solely for the vendor, any consideration contingent upon or resulting from the award or making of the contract.

### 3.6 CONTRACTING WITH COUNTY EMPLOYEES

Any County employee or member of his or her immediate family seeking to contract with the County shall seek a conflict of interest opinion from the County Attorney prior to submittal of a response to contract with the County. The affected employee shall disclose the employee's assigned function within the County and interest or the interest of his or her immediate family in the proposed contract and the nature of the intended contract.

### 3.7 INCURRED EXPENSES

This solicitation does not commit the County to award nor be responsible for any cost or expense which may be incurred by any bidder in preparing or submitting a bid, or any cost or expense incurred prior to the execution of a purchase order or contract.

### 3.8 COUNTY IS TAX-EXEMPT

The County is generally exempt from Federal Excise Taxes and all State of Florida sales and use taxes. The County will sign an exemption certificate if submitted by the contractor. Contractors doing business with the County are not exempt from paying sales tax to their suppliers for materials to fulfill contractual obligations with the County, nor shall any contractor be authorized to use any of the County's Tax Exemptions in securing such materials.

### 3.9 PROPRIETARY/CONFIDENTIAL INFORMATION

Bidders are hereby notified that all information submitted as part of a bid will be available for public inspection in compliance with Chapter 119 of the Florida Statutes (the "Public Record Act"). The bidder should not submit any information which the bidder considers proprietary or confidential. The submission of any information to the County in connection with any solicitation shall be deemed conclusively to be a waiver of any protection from release of the submitted information unless such information is exempt or confidential under the Public Records Act.

### 3.10 CANCELLATION OF SOLICITATION

The County reserves the right to cancel, in whole or in part, any Invitation to Bid when it is in the best interest of the County.

### 3.11 AWARD

- A. Unless otherwise allowed by statute or ordinance, award will be made to the lowest priced responsive and responsible bidder. The County reserves the right to reject any and all bids, to waive non-material irregularities or technicalities and to re-advertise for all or any part of this solicitation as deemed in its best interest. The County shall be the sole judge of its best interest.
- B. When there are multiple line items in a solicitation, the County reserves the right to award on an individual item basis, any combination of items, total low bid or in whichever manner deemed in the best interest of the County. This provision specifically supersedes any method of award criteria stated in the solicitation when such action is clearly necessary to protect the best interests of the County.
- C. The County reserves the right to reject any and all bids if it is determined that prices are excessive or determined to be unreasonable, or it is otherwise determined to be in the County's best interest to do so.
- D. The County reserves the right to negotiate prices with the low bidder, provided that the scope of work is not amended.
- E. Award will only be made to firms that satisfy all legal requirements to do business with the County. The County may conduct a pre-award inspection of the bidder's site or conduct a pre-award qualification meeting to determine the responsibility and capacity of the bidder to perform. Award may be predicated on compliance with and submittal of all required documents as stipulated in the solicitation.
- F. The bidder's performance as prime or subcontractor on previous County contracts shall be taken into account in evaluating the responsibility of a responding bidder.
- G. The Director of Procurement Services will decide all tie bids in consonance with current written procedure in that regard.
- H. A vendor wishing to protest any award decision resulting from this solicitation shall do as provided for in the County's Purchasing Procedure Manual.

### 3.12 GENERAL CONTRACT CONDITIONS

The contract shall be binding upon and shall inure to the benefit of each of the parties and of their respective successors and permitted assigns. The contract may not be amended, released, discharged, rescinded or abandoned, except by a written instrument duly executed by each of the parties hereto. The failure of any party hereto at any time to enforce any of the provisions of the contract will in no way constitute or be construed as a waiver of such provision or of any other provision hereof, nor in any way affect the validity of, or the right thereafter to enforce, each and every provision of the contract. Any dispute arising during the course of contract performance that is not readily rectified by coordination between the vendor and the County user department shall be referred to Procurement Services office for resolution.

### 3.13 OTHER AGENCIES

With the consent of the vendor, other agencies may make purchases in accordance with the contract. Such purchases shall be



governed by the same terms and conditions as stated herein with the exception of the change in agency name.

### 3.14 CONTRACT EXTENSION

The County has the unilateral option to extend a contract for up to ninety (90) calendar days beyond the current contract period. In such event, the County will notify the vendor(s) in writing of such extensions. The contract may be extended beyond the initial ninety (90) day extension upon mutual agreement between the County and the vendor(s). Exercise of the above options requires the prior approval of the Director of Procurement Services.

### 3.15 WARRANTY

All warranties express and implied, shall be made available to the County for goods and services covered by this solicitation. All goods furnished shall be fully guaranteed by the vendor against factory defects and workmanship. At no expense to the County, the vendor shall correct any and all apparent and latent defects that may occur within the manufacturer's standard warranty period. The special conditions of the solicitation may supersede the manufacturer's standard warranty.

### 3.16 ESTIMATED QUANTITIES

Estimated quantities or dollars are for bidder's guidance only. No guarantee is expressed or implied as to quantities or dollar value that will be used during the contract period. The County is not obligated to place any order for a given amount subsequent to the award of this solicitation. The County may use estimated quantities in the award evaluation process. Estimated quantities do not contemplate or include possible additional quantities that may be ordered by other entities that may utilize this contract. In no event shall the County be liable for payments in excess of the amount due for quantities of goods or services actually ordered.

### 3.17 NON-EXCLUSIVITY

It is the intent of the County to enter into an agreement that will satisfy its needs as described within this solicitation. However, the County reserves the right to perform, or cause to be performed, all or any of the work and services herein described in the manner deemed to represent its best interests. In no case will the County be liable for billings in excess of the quantity of goods or services actually provided under this contract.

### 3.18 CONTINUATION OF WORK

Any work that commences prior to, and will extend, beyond the expiration date of the current contract period shall, unless terminated by mutual written agreement between the County and the vendor, continue until completion without change to the then current prices, terms and conditions.

### 3.19 LAWS, RULES, REGULATIONS AND LICENSES

The vendor shall comply with all federal, state, and local laws and regulations applicable to provision of the goods and/or services specified in this solicitation. During the term of the contract the vendor assures that it is in compliance with Title VII of the 1964 Civil Rights Act, as amended, and the Florida Civil Rights Act of 1992, in that the vendor does not on the grounds of race, color, national origin, religion, sex, age, disability or marital status, discrimination in any form or manner against the end/or employees or applicants for employment. The vendor understands that any contract is conditioned upon the veracity of this statement.

### 3.20 SUBCONTRACTING

Unless otherwise stipulated herein, the vendor shall not subcontract any portion of the work without the prior written consent of the County. Subcontracting without the prior consent of the County may result in termination of the contract for default.

### 3.21 ASSIGNMENT

The vendor shall not assign or transfer any contract resulting from this solicitation, including any rights, title or interest therein, or its

power to execute such contract to any person, company or corporation without the prior written consent of the County. This provision specifically includes any acquisition or hostile takeover of the awarded vendor. Failure to comply in this regards may result in termination of the contract for default.

### 3.22 RESPONSIBILITIES AS EMPLOYER

The employee(s) of the vendor shall be considered at all times its employee(s), and not an employee(s) or agent(s) of the County. The contractor shall provide employee(s) capable of performing the work as required. The County may require the contractor to remove any employee it deems unacceptable. All employees of the contractor may be required to wear appropriate identification.

### 3.23 INDEMNIFICATION

To the extent permitted by law, the vendor shall indemnify and hold harmless the County and its officers, employees, agents and instrumentalities from any and all liability, losses or damages, including attorney's fees and costs of defense, which the County or its officers, employees, agents or instrumentalities may incur as a result of claims, demands, suits, causes of actions or proceedings of any kind or nature arising out of, relating to or resulting from the performance of the agreement by the vendor or its employees, agents, servants, partners, principals or subcontractors. The vendor shall pay all claims and losses in connection therewith, and shall investigate and defend all claims, suits or actions of any kind or nature in the name of the County, where applicable, including appellate proceedings, and shall pay all costs, judgments, and attorney's fees which may be incurred thereon. The vendor expressly understands and agrees that any insurance protection required by this Agreement or otherwise provided by the vendor shall in no way limit the responsibility to indemnify, keep and save harmless and defend the County or its officers, employees, agents and instrumentalities as herein provided.

### 3.24 MODIFICATION OF CONTRACT

Any contract resulting from this solicitation may be modified by mutual consent of duly authorized parties, in writing through the issuance of a modification to the contract and/or purchase order as appropriate. This presumes the modification itself is in compliance with all applicable County procedures.

### 3.25 TERMINATION FOR CONVENIENCE

The County, at its sole discretion, reserves the right to terminate this contract upon thirty (30) days written notice. Upon receipt of such notice, the vendor shall not incur any additional costs under this contract. The County shall be liable only for reasonable costs incurred by the vendor prior to notice of termination. The County shall be the sole judge of "reasonable costs."

### 3.26 TERMINATION DUE TO UNAVAILABILITY OF CONTINUING FUNDING

When funds are not appropriated or otherwise made available to support continuation of performance in a current or subsequent fiscal year, the contract shall be cancelled and the vendor shall be reimbursed for the reasonable value of any non-recurring costs incurred amortized in the price of the supplies or services/tasks delivered under the contract.

### 3.27 TERMINATION FOR DEFAULT

The County reserves the right to terminate this contract, in part or in whole, or effect other appropriate remedy in the event the vendor fails to perform in accordance with the terms and conditions stated herein. The County further reserves the right to suspend or debar the vendor in accordance with the County ordinances, resolutions and/or administrative orders. The vendor will be notified by letter of the County's intent to terminate. In the event of termination for default, the County may procure the required goods and/or services from any source and use any method deemed in its best interest. All re-procurement cost shall be borne by the vendor.



**3.28 FRAUD AND MISREPRESENTATION**

Any individual, corporation or other entity that attempts to meet its contractual obligations through fraud, misrepresentation or material misstatement, may be debarred for up to five (5) years. The County as a further sanction may terminate or cancel any other contracts with such individual, corporation or entity with such vendor held responsible for all direct or indirect costs associated with termination or cancellation, including attorney's fees.

**3.29 RIGHT TO AUDIT**

The COUNTY reserves the right to require CONTRACTOR to submit to an audit by any auditor of the COUNTY's choosing. CONTRACTOR shall provide access to all of its records which relate directly or indirectly to this Agreement at its place of business during regular business hours. CONTRACTOR shall retain all records pertaining to this Agreement and upon request make them available to the COUNTY for three (3) years following expiration of the Agreement. CONTRACTOR agrees to provide such assistance as may be necessary to facilitate the review or audit by the COUNTY to ensure compliance with applicable accounting and financial standards. Additionally, CONTRACTOR agrees to include the requirements of this provision in all contracts with subcontractors and material suppliers in connection with the work performed hereunder. If an audit inspection or examination pursuant to this section discloses overpricing or overcharges of any nature by the CONTRACTOR to the COUNTY in excess of one percent (1%) of the total contract billings, in addition to making adjustments for the overcharges, the reasonable actual cost of the COUNTY's audit shall be reimbursed to the COUNTY by the CONTRACTOR. Any adjustments and/or payments which must be made as a result of any such audit or inspection of the CONTRACTOR's invoices and/or records shall be made within a reasonable amount of time, but in no event shall the time exceed ninety (90) days, from presentation of the COUNTY's audit findings to the CONTRACTOR.

**3.30 PUBLIC RECORDS/ COPYRIGHTS**

All electronic files, audio and/or video recordings, and all papers pertaining to any activity performed by the vendor for or on behalf of the County shall be the property of the County and will be turned over to the County upon request. In accordance with Chapter 119, Florida Statutes, each file and all papers pertaining to any activities performed for or on behalf of the County are public records available for inspection by any person even if the file or paper resides in the vendor's office or facility. The vendor shall maintain the files and papers for not less than three (3) complete calendar years after the project has been completed or terminated, or in accordance with any grant requirements, whichever is longer. Prior to the close out of the Contract, the vendor shall appoint a records custodian to handle any records request and provide the custodian's name and telephone number(s) to the County.

Any copyright derived from this Agreement shall belong to the author. The author and the CONSULTANT shall expressly assign to the COUNTY nonexclusive, royalty free rights to use any and all information provided by the CONSULTANT in any deliverable and/or report for the COUNTY's use which may include publishing in COUNTY documents and distribution as the COUNTY deems to be in the COUNTY's best interests. If anything included in any deliverable limits the rights of the COUNTY to use the information, the deliverable shall be considered defective and not acceptable and the CONSULTANT will not be eligible for any compensation.

**3.31 GOVERNING LAWS**

The interpretation, effect, and validity of any contract(s) resulting from this solicitation shall be governed by the laws and regulations of the State of Florida, and Lake County, Florida. Venue of any court action shall be in Lake County, Florida. In the event that a suit is brought for the enforcement of any term of the contract, or any right arising there from, the parties expressly waive their

respective rights to have such action tried by jury trial and hereby consent to the use of non-jury trial for the adjudication of such suit.

**3.32 STATE REGISTRATION REQUIREMENTS**

Any corporation submitting a bid in response to this ITB shall either be registered or have applied for registration with the Florida Department of State in accordance with the provisions of Chapter 607, Florida Statutes. A copy of the registration/ application may be required prior to award of a contract. Any partnership submitting a bid in response to this ITB shall have complied with the applicable provisions of Chapter 620, Florida Statutes. For additional information on these requirements, please contact the Florida Secretary of State's Office, Division of Corporations, 800.755.5111 (<http://www.dos.state.fl.us>).

**3.33 PRIME CONTRACTOR**

The vendor awarded the contract shall act as the prime contractor and shall assume full responsibility for successful performance of the contract. The vendor shall be considered the sole point of contact with regard to meeting all requirements of the contract. All subcontractors will be subject to advance review by the County in regards to competency and security concerns. After the award of the contract no change in subcontractors will be made without the consent of the County. The vendor shall be responsible for all insurance, permits, licenses, and related matters for any and all subcontractors. Even if the subcontractor is self-insured, the County may require the contractor to provide any insurance certificates required by the work to be performed.

**3.34 FORCE MAJEURE**

The parties will exercise every reasonable effort to meet their respective obligations hereunder, but shall not be liable for delays resulting from force majeure or other causes beyond their reasonable control, including, but not limited to, compliance with revisions to Government law or regulation, acts of nature, acts or omissions of the other party, fires, strikes, national disasters, wars, riots, transportation problems and/or any other cause whatsoever beyond the reasonable control of the parties. Any such cause may be cause for appropriate extension of the performance period.

**3.35 NO CLAIM FOR DAMAGES**

No claim for damages or any claim other than for an extension of time shall be made or asserted against the County because of any delays. No interruption, interference, inefficiency, suspension, or delay in the commencement or progress of the Work shall relieve the vendor of duty to perform, or give rise to any right to damages or additional compensation from the County. The vendor's sole remedy shall be the right to seek an extension to the contract time. However, this provision shall not preclude recovery of damages by the vendor for hindrances or delays due solely to fraud, bad faith, or active interference on the part of the County.

**3.36 TRUTH IN NEGOTIATION CERTIFICATE**

For all agreements exceeding \$150,000, the firm awarded the agreement may be required to execute a truth in negotiation certificate stating that the wage rates and other factual unit costs are accurate, complete and current, at the time of contracting.

**3.37 GRANT FUNDING**

In the event any part of the contract is to be funded by federal, state, or other local agency monies, the vendor hereby agrees to comply with all requirements of the funding entity applicable to the use of the monies, including full application of requirements involving the use of minority firms, women's business enterprises, and labor surplus area firms. Vendors are advised that payments under the contract may be withheld pending completion and submission of all required forms and documents required of the vendor pursuant to the grant funding requirements. A copy of the requirements shall be supplied to the vendor by the County upon request.



**ITB TITLE: FIRE EQUIPMENT & SUPPLIES****NOTES:**

- Lake County is exempt from all taxes (Federal, State, Local). Pricing should be less all taxes. A Tax Exemption Certificate will be furnished upon request.
- The vendor shall not alter or amend any of the information (including, but not limited to stated units of measure, item description, or quantity) stated in the Pricing Section. If any quantities are stated in the pricing section as being “estimated” quantities, vendors are advised to review the “Estimated Quantities” clause contained in Section 3 of this solicitation.
- Each price offered in your bid shall be a firm-fixed price, exclusive of any tax. Any bid containing a modifying or “escalator” clause not specifically allowed for under the solicitation will not be considered.
- All pricing shall be FOB Destination unless otherwise specified in this solicitation document.
- All pricing submitted shall remain valid for a 90 day period. By signing and submitting a response to this solicitation, the vendor has specifically agreed to this condition.
- Vendors are advised to visit our website at <http://www.lakecountycler.gov> and register as a potential vendor. Vendors that have registered on-line receive an e-mail notice when the County issues a solicitation matching the commodity codes selected by a vendor during the registration process.

**ACKNOWLEDGEMENT OF ADDENDA****INSTRUCTIONS:** Complete Part I or Part II, whichever applies**Part I:**

The bidder must list below the dates of issue for each addendum received in connection with this ITB:

Addendum #1, Dated: \_\_\_\_\_

Addendum #2, Dated: \_\_\_\_\_

Addendum #3, Dated: \_\_\_\_\_

Addendum #4, Dated: \_\_\_\_\_

**Part II:**☒ No Addendum was received in connection with this ITB.

**PRICING SECTION**  
(Note: Not in alphabetical order.)

If manufacturer listed is no longer in business, please mark an X through the name of the firm. If manufacturer listed has had a name change, please cross through vendor name and write in correct name. If you represent manufacturers that are not listed, please add additional sheets.

1. 3M COMPANYDiscount from current price list 25 %Price List No. \_\_\_\_\_ Date of Price List August 13, 2011Warranty Manufacturer'sStocking Distributor? Yes ☒ No ☐Lead time: 2 weeksHourly rate for repair and service \$ 50 (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES <sup>ON ORDER</sup> NO2. ABLE SHIO MEDiscount from current price list 25 %Price List No. \_\_\_\_\_ Date of Price List Jan 2012Warranty Manufacturer'sStocking Distributor? Yes ☒ No ☐Lead time: 3-4 weeksHourly rate for repair and service \$ 50 (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Jerry Watley 1-800-641-4098Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES <sup>ON ORDER</sup> NO



3. ACTION

Discount from current price list 30 %  
Price List No. 2008 Date of Price List 2008  
Warranty 1 year  
Stocking Distributor? Yes ☒ No ☐  
Lead time: 3-4 weeks  
Hourly rate for repair and service \$ 50 (per hour)  
Minimum order (if any) \$ \_\_\_\_\_  
Handling fee if less than minimum order \$ \_\_\_\_\_  
Name/Telephone/Cell/Beeper of Emergency Contact  
Jean Elliot 330-279-4242  
Have you supplied the required Catalogs and List Price Sheets? ☒ YES ☐ NO

4. AH STOCK

Discount from current price list 15 %  
Price List No. \_\_\_\_\_ Date of Price List January 2010  
Warranty Manufacturer's  
Stocking Distributor? Yes ☒ No ☐  
Lead time: 3 weeks  
Hourly rate for repair and service \$ 50 (per hour)  
Minimum order (if any) \$ \_\_\_\_\_  
Handling fee if less than minimum order \$ \_\_\_\_\_  
Name/Telephone/Cell/Beeper of Emergency Contact  
\_\_\_\_\_  
Have you supplied the required Catalogs and List Price Sheets? ☐ YES ☐ NO

5. AIM

Discount from current price list NO BID %  
Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_  
Warranty \_\_\_\_\_

**SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES**

ITB Number: 12-0806

Stocking Distributor? Yes ☐ No ☒

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? ☒ YES ☐ NO6. **AJAX**Discount from current price list 18 %Price List No. \_\_\_\_\_ Date of Price List February 2011Warranty Manufacturer'sStocking Distributor? Yes ☐ No ☐Lead time: 2 weeksHourly rate for repair and service \$ 50 (per hour)Minimum order (if any) \$ 50

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? ☒ YES ☐ NO7. **AKRON BRASS**Discount from current price list 35 %Price List No. \_\_\_\_\_ Date of Price List March 2012Warranty Manufacturer'sStocking Distributor? Yes ☒ No ☐Lead time: 2 weeks; 6-8 special ordersHourly rate for repair and service \$ 50 (per hour)

Minimum order (if any) \$ \_\_\_\_\_



**SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES**

FTB Number: 12-0806

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? ☒ YES ☐ NO8. **ALLEN SYSTEMS**Discount from current price list **NO BID** %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes ☐ No ☐

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? ☐ YES ☐ NO9. **ALOCOLITE**Discount from current price list **25** %Price List No. \_\_\_\_\_ Date of Price List **2010**Warranty **LIMITED LIFETIME**Stocking Distributor? Yes ☒ No ☐Lead time: **2 weeks**Hourly rate for repair and service \$ **50** (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? ☒ YES ☐ NO

10. AMEREXDiscount from current price list <sup>25% MARK UP FROM NET</sup> \_\_\_\_\_ %Price List No. \_\_\_\_\_ Date of Price List July 2011Warranty Manufacturer'sStocking Distributor? Yes ☒ No \_\_\_\_\_Lead time: 2 WeeksHourly rate for repair and service \$ 50 (per hour)Minimum order (if any) \$ 25

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? ☒ YES \_\_\_\_\_ NO11. AMERICAN FIREWEARDiscount from current price list 25 %Price List No. \_\_\_\_\_ Date of Price List 3-1-2012Warranty Manufacturer'sStocking Distributor? Yes ☒ No \_\_\_\_\_Lead time: 2 weeksHourly rate for repair and service \$ 50 (per hour)Minimum order (if any) \$ 100Handling fee if less than minimum order \$ 35

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? ☒ YES \_\_\_\_\_ NO12. AMERICAN LAFRANCEDiscount from current price list NO BID %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_



# SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 12-0806

Stocking Distributor? Yes ☒ No ☐

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? YES ☐ NO ☒

## 13. ANGUS

Discount from current price list 40 %

Price List No. \_\_\_\_\_ Date of Price List 2012

Warranty 1 YEAR

Stocking Distributor? Yes ☒ No ☐

Lead time: 4-6 WEEKS ON CUSTOM ORDERS

Hourly rate for repair and service \$ 50 (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? ☒ YES ☐ NO ☐

## 14. ANSUL FOAMS

Discount from current price list 40 %

Price List No. \_\_\_\_\_ Date of Price List January 2012

Warranty Manufacturer's

Stocking Distributor? Yes ☒ No ☐

Lead time: 2-4 weeks

Hourly rate for repair and service \$ 50 (per hour)

Minimum order (if any) \$ \_\_\_\_\_

**SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES**

ITB Number: 12-0806

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? YES ☐ NO ☐15. **APPLECROFT**Discount from current price list **NO BID** %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes ☐ No ☐

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? YES ☐ NO ☐16. **B & B ENTERPRISES**Discount from current price list **NO BID** %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes ☐ No ☐

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? YES ☐ NO ☐



# SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 12-0806

## 17. BIO SYSTEMS

Discount from current price list **NO BID** %  
 Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_  
 Warranty \_\_\_\_\_  
 Stocking Distributor? Yes \_\_\_\_\_ No \_\_\_\_\_  
 Lead time: \_\_\_\_\_  
 Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)  
 Minimum order (if any) \$ \_\_\_\_\_  
 Handling fee if less than minimum order \$ \_\_\_\_\_  
 Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_  
 Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES \_\_\_\_\_ NO

## 18. BLACKINTON BADGES

Discount from current price list **35** %  
 Price List No. \_\_\_\_\_ Date of Price List **January 2012**  
 Warranty **Manufacturer's**  
 Stocking Distributor? Yes **X** No \_\_\_\_\_  
 Lead time: **3-4 weeks for custom orders**  
 Hourly rate for repair and service \$ **50** (per hour)  
 Minimum order (if any) \$ \_\_\_\_\_  
 Handling fee if less than minimum order \$ \_\_\_\_\_  
 Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_  
 Have you supplied the required Catalogs and List Price Sheets? **X** YES \_\_\_\_\_ NO

## 19. BOUTON CO

Discount from current price list **NO BID** %  
 Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_  
 Warranty \_\_\_\_\_

**SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES**

ITB Number: 12-0806

Stocking Distributor? Yes ☐ No ☒

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact  
\_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES \_\_\_\_\_ NO

20. **BULLARD**Discount from current price list 30 %Price List No. \_\_\_\_\_ Date of Price List February 2012Warranty Manufacturer'sStocking Distributor? Yes ☒ No ☐Lead time: 2-3 WEEKS CUSTOM ORDERSHourly rate for repair and service \$ 50 (per hour)Minimum order (if any) \$ 100.00

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact  
\_\_\_\_\_Have you supplied the required Catalogs and List Price Sheets? ☒ YES \_\_\_\_\_ NO21. **CARNS & BROTHER**Discount from current price list 30 %Price List No. \_\_\_\_\_ Date of Price List January 2012Warranty Manufacturer'sStocking Distributor? Yes ☒ No ☐Lead time: 2-4 WeeksHourly rate for repair and service \$ 50 (per hour)Minimum order (if any) \$ 25



**SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES**

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Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact  
\_\_\_\_\_Have you supplied the required Catalogs and List Price Sheets? ☒ YES ☐ NO22. **CALIFORNIA MOUNTAIN**Discount from current price list 20 %Price List No. \_\_\_\_\_ Date of Price List October 2011Warranty Manufacturer'sStocking Distributor? Yes ☒ No ☐Lead time: 2 WeeksHourly rate for repair and service \$ 50 (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact  
\_\_\_\_\_Have you supplied the required Catalogs and List Price Sheets? ☐ YES ☐ NO23. **CAST PRODUCTS**Discount from current price list NO BID %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes ☐ No ☐

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact  
\_\_\_\_\_Have you supplied the required Catalogs and List Price Sheets? ☐ YES ☐ NO

# SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

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24. CHARKATE

**NO BID**

Discount from current price list \_\_\_\_\_ %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes \_\_\_\_\_ No \_\_\_\_\_

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

\_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES \_\_\_\_\_ NO

25. CHUBB (FOAM)

**NO BID**

Discount from current price list \_\_\_\_\_ %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes \_\_\_\_\_ No \_\_\_\_\_

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

\_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES \_\_\_\_\_ NO

26. CHURCHVILLE (obsolete?)

**NO BID**

Discount from current price list \_\_\_\_\_ %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_



# SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

ITB Number: 12-0806

Stocking Distributor? Yes ☐ No ☒

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? YES ☐ NO ☒

## 27. CIRCUL AIR

Discount from current price list 10 %

Price List No. \_\_\_\_\_ Date of Price List April 2006

Warranty Manufacturer's

Stocking Distributor? Yes ☐ No ☒

Lead time: 4 weeks

Hourly rate for repair and service \$ 50 (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? YES ☐ NO ☒

## 28. CODE 3

Discount from current price list 30 %

Price List No. \_\_\_\_\_ Date of Price List July 2011

Warranty Manufacturer's

Stocking Distributor? Yes ☐ No ☒

Lead time: 2-4 weeks

Hourly rate for repair and service \$ 50 (per hour)

Minimum order (if any) \$ \_\_\_\_\_

## SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

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Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? ☒ YES ☐ NO

29. **COLLIN AXES**

Discount from current price list **NO BID** %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes ☐ No ☐

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? ☐ YES ☐ NO

30. **COLLINS DYNAMICS (Rom Corporation)**

Discount from current price list **15** %

Price List No. \_\_\_\_\_ Date of Price List **July 2011**

Warranty **Manufacturer's**

Stocking Distributor? Yes ☐ No ☒

Lead time: **2-4 Weeks**

Hourly rate for repair and service \$ **50** (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? ☒ YES ☐ NO



31. COUNCIL TOOLS

Discount from current price list 35 %  
Price List No. \_\_\_\_\_ Date of Price List January 2011  
Warranty Manufacturer's  
Stocking Distributor? Yes X No \_\_\_\_\_  
Lead time: 1-2 weeks  
Hourly rate for repair and service \$ 50 (per hour)  
Minimum order (if any) \$ \_\_\_\_\_  
Handling fee if less than minimum order \$ \_\_\_\_\_  
Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? X YES \_\_\_\_\_ NO \_\_\_\_\_

32. CUTTERS EDGE

Discount from current price list 15 %  
Price List No. \_\_\_\_\_ Date of Price List May 2011  
Warranty Manufacturer's  
Stocking Distributor? Yes X No \_\_\_\_\_  
Lead time: 2-3 Weeks  
Hourly rate for repair and service \$ 50 (per hour)  
Minimum order (if any) \$ 50  
Handling fee if less than minimum order \$ \_\_\_\_\_  
Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? X YES \_\_\_\_\_ NO \_\_\_\_\_

33. CW NEILSEN

Discount from current price list NO BID %  
Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_  
Warranty \_\_\_\_\_

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Stocking Distributor? Yes ☐ No ☐

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact  
\_\_\_\_\_Have you supplied the required Catalogs and List Price Sheets? YES ☐ NO ☐34. **GORMAN RUPP PUMPS**Discount from current price list **NO BID** %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes ☐ No ☐

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact  
\_\_\_\_\_Have you supplied the required Catalogs and List Price Sheets? YES ☐ NO ☐35. **DARLEY & CO**Discount from current price list **NO BID** %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes ☐ No ☐

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_



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Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES \_\_\_\_\_ NO

36. **DAVID CLARK**Discount from current price list 15 %Price List No. \_\_\_\_\_ Date of Price List November 2010Warranty Manufacturer'sStocking Distributor? Yes \_\_\_\_\_ No XLead time: 2-4 WeeksHourly rate for repair and service \$ 50 (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES <sup>ON ORDER</sup> \_\_\_\_\_ NO37. **DB SMITH INDIAN TANKS**Discount from current price list 10 %Price List No. \_\_\_\_\_ Date of Price List January 2012Warranty Manufacturer'sStocking Distributor? Yes X No \_\_\_\_\_Lead time: 1-2 WeeksHourly rate for repair and service \$ 50 (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES <sup>ON ORDER</sup> \_\_\_\_\_ NO

38. DICKE TOOL

Discount from current price list 20 %  
Price List No. \_\_\_\_\_ Date of Price List February 2011  
Warranty Manufacturer's  
Stocking Distributor? Yes \_\_\_\_\_ No X  
Lead time: 2-3 weeks  
Hourly rate for repair and service \$ 50 (per hour)  
Minimum order (if any) \$ \_\_\_\_\_  
Handling fee if less than minimum order \$ \_\_\_\_\_  
Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES <sup>ON ORDER</sup> NO

39. DREXEL

Discount from current price list NO BID %  
Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_  
Warranty \_\_\_\_\_  
Stocking Distributor? Yes \_\_\_\_\_ No \_\_\_\_\_  
Lead time: \_\_\_\_\_  
Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)  
Minimum order (if any) \$ \_\_\_\_\_  
Handling fee if less than minimum order \$ \_\_\_\_\_  
Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_  
Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES NO

40. DUO SAFETY

Discount from current price list 20 %  
Price List No. \_\_\_\_\_ Date of Price List September 2011  
Warranty Manufacturer's



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Stocking Distributor? Yes ☐ No ☒Lead time: 2 WeeksHourly rate for repair and service \$ 50 (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? ☒ YES ☐ NO41. **EDISON**Discount from current price list 20 %Price List No. \_\_\_\_\_ Date of Price List 2012Warranty Manufacturer'sStocking Distributor? Yes ☐ No ☒Lead time: 1-2 WeeksHourly rate for repair and service \$ 50 (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? ☐ YES ☒ NO42. **EDWARDS AND CROMWELL**Discount from current price list 10 %Price List No. \_\_\_\_\_ Date of Price List 2011Warranty Manufacturer'sStocking Distributor? Yes ☐ No ☒Lead time: 1- WeeksHourly rate for repair and service \$ 50 (per hour)

Minimum order (if any) \$ \_\_\_\_\_

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Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? ☒ YES ☐ NO

43. **EDWARDS MFG**

Discount from current price list 10 %

Price List No. \_\_\_\_\_ Date of Price List January 2009

Warranty Manufacturer's

Stocking Distributor? Yes ☐ No ☒

Lead time: 2 Weeks

Hourly rate for repair and service \$ 50 (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? ☐ YES ☒ NO

44. **ELKHART BRASS**

Discount from current price list 35 %

Price List No. F-2 r.2 Date of Price List February 2012

Warranty Manufacturer's

Stocking Distributor? Yes ☒ No ☐

Lead time: 2-5 Weeks

Hourly rate for repair and service \$ 50 (per hour)

Minimum order (if any) \$ 50

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? ☒ YES ☐ NO



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## 45. ETI EMERGENCY TECHNOLOGY

Discount from current price list **NO BID** %  
 Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_  
 Warranty \_\_\_\_\_  
 Stocking Distributor? Yes \_\_\_\_\_ No \_\_\_\_\_  
 Lead time: \_\_\_\_\_  
 Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)  
 Minimum order (if any) \$ \_\_\_\_\_  
 Handling fee if less than minimum order \$ \_\_\_\_\_  
 Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_  
 Have you supplied the required Catalogs and List Price Sheets? YES \_\_\_\_\_ NO \_\_\_\_\_

## 46. EXTENDA LITE (Akron)

Discount from current price list **35** %  
 Price List No. \_\_\_\_\_ Date of Price List **March 2012**  
 Warranty **Manufacturer's**  
 Stocking Distributor? Yes **X** No \_\_\_\_\_  
 Lead time: **2 Weeks**  
 Hourly rate for repair and service \$ **50** (per hour)  
 Minimum order (if any) \$ \_\_\_\_\_  
 Handling fee if less than minimum order \$ \_\_\_\_\_  
 Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_  
 Have you supplied the required Catalogs and List Price Sheets? <sup>In Akron Lists</sup> YES \_\_\_\_\_ NO \_\_\_\_\_

## 47. FEDERAL SIGNAL CORP

Discount from current price list **25** %  
 Price List No. \_\_\_\_\_ Date of Price List **2012**  
 Warranty **Manufacturer's**

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Stocking Distributor? Yes ☒ No ☐

Lead time: 2 Weeks , 6 Weeks Special Order

Hourly rate for repair and service \$ 50 (per hour)

Minimum order (if any) \$

Handling fee if less than minimum order \$

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? ☒ YES ☐ NO48. **FIRE HOOKS UNLIMITED**

Discount from current price list 20 %

Price List No. Date of Price List July 2011

Warranty Manufacturer's

Stocking Distributor? Yes ☒ No ☐

Lead time: 2-3 Weeks

Hourly rate for repair and service \$ 50 (per hour)

Minimum order (if any) \$

Handling fee if less than minimum order \$

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? ☐ YES ☐ NO49. **FIREDEX**

Discount from current price list NO BID %

Price List No. Date of Price List

Warranty

Stocking Distributor? Yes ☐ No ☐

Lead time:

Hourly rate for repair and service \$ (per hour)

Minimum order (if any) \$



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Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES \_\_\_\_\_ NO

## 50. FIRE POWER

Discount from current price list **NO BID** %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes \_\_\_\_\_ No \_\_\_\_\_

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES \_\_\_\_\_ NO

## 51. FIREQUIP

Discount from current price list **22% ABOVE NET** %

Price List No. \_\_\_\_\_ Date of Price List **February 2012**

Warranty **Manufacturer's** \_\_\_\_\_

Stocking Distributor? Yes **X** No \_\_\_\_\_

Lead time: **2-5 Weeks** \_\_\_\_\_

Hourly rate for repair and service \$ **50** (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES <sup>UNORDER</sup> NO

52. **FOLD A TANK**

Discount from current price list 30 %  
Price List No. \_\_\_\_\_ Date of Price List January 2011  
Warranty Manufacturer's  
Stocking Distributor? Yes \_\_\_\_\_ No X  
Lead time: 2-4 Weeks  
Hourly rate for repair and service \$ 50 (per hour)  
Minimum order (if any) \$ \_\_\_\_\_  
Handling fee if less than minimum order \$ \_\_\_\_\_  
Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? X YES \_\_\_\_\_ NO

53. **GEMTOR**

Discount from current price list 15 %  
Price List No. \_\_\_\_\_ Date of Price List July 2008  
Warranty Manufacturer's  
Stocking Distributor? Yes X No \_\_\_\_\_  
Lead time: 2 weeks  
Hourly rate for repair and service \$ 50 (per hour)  
Minimum order (if any) \$ \_\_\_\_\_  
Handling fee if less than minimum order \$ \_\_\_\_\_  
Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? X YES \_\_\_\_\_ NO

54. **GLASSMASTER WEHR**

Discount from current price list 20 %  
Price List No. \_\_\_\_\_ Date of Price List January 2011  
Warranty Manufacturer's



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Stocking Distributor? Yes ☒ No ☐

Lead time: 2 Weeks

Hourly rate for repair and service \$ 50 (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? ☐ YES ☒ NO

55. **GLOBE**

Discount from current price list **NO BID** %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes ☐ No ☐

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? ☐ YES ☒ NO

56. **GLOVE CORP**

Discount from current price list **NO BID** %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes ☐ No ☐

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

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Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES \_\_\_\_\_ NO

57. **HALE FIRE PUMPS**

Discount from current price list Parts only- 20 %

Price List No. Pumps- Per Order Date of Price List January 2011

Warranty Manufactruer's

Stocking Distributor? Yes ☒ No \_\_\_\_\_

Lead time: 2 Weeks; Up to 8 Weeks Custom orders

Hourly rate for repair and service \$ 50 (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ 50

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES <sup>ON ORDER</sup> \_\_\_\_\_ NO

58. **HANNAY REELS**

Discount from current price list 15 %

Price List No. \_\_\_\_\_ Date of Price List February 2011

Warranty Manufacturer's

Stocking Distributor? Yes ☒ No \_\_\_\_\_

Lead time: 2-4 weeks

Hourly rate for repair and service \$ 50 (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? ☒ YES \_\_\_\_\_ NO



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## 59. HARRINGTON

Discount from current price list 35 %  
 Price List No. \_\_\_\_\_ Date of Price List March 2011  
 Warranty Manufacturer's  
 Stocking Distributor? Yes ☒ No \_\_\_\_\_  
 Lead time: 2-4 Weeks  
 Hourly rate for repair and service \$ 50 (per hour)  
 Minimum order (if any) \$ \_\_\_\_\_  
 Handling fee if less than minimum order \$ \_\_\_\_\_  
 Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? ☒ YES \_\_\_\_\_ NO

## 60. HAZARD CONTROL

**NO BID**  
 Discount from current price list \_\_\_\_\_ %  
 Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_  
 Warranty \_\_\_\_\_  
 Stocking Distributor? Yes \_\_\_\_\_ No \_\_\_\_\_  
 Lead time: \_\_\_\_\_  
 Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)  
 Minimum order (if any) \$ \_\_\_\_\_  
 Handling fee if less than minimum order \$ \_\_\_\_\_  
 Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_  
 Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES \_\_\_\_\_ NO

## 61. HEBERT

Discount from current price list 25% MARK UP FROM NET %  
 Price List No. \_\_\_\_\_ Date of Price List January 2011  
 Warranty Manufacturer's

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Stocking Distributor? Yes \_\_\_\_\_ No **X**Lead time: **2 Weeks**Hourly rate for repair and service \$ **50** (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact  
\_\_\_\_\_Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES <sup>ON ORDER</sup> \_\_\_\_\_ NO**62. HOLMATRO**Discount from current price list **NO BID** %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes \_\_\_\_\_ No \_\_\_\_\_

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact  
\_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES \_\_\_\_\_ NO

**63. HUMAT**Discount from current price list **NO BID** %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes \_\_\_\_\_ No \_\_\_\_\_

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_



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Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact  
\_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES \_\_\_\_\_ NO

64. **HUSKY**Discount from current price list 30 %Price List No. \_\_\_\_\_ Date of Price List March 2011Warranty Manufacturer'sStocking Distributor? Yes \_\_\_\_\_ No XLead time: 3 WeeksHourly rate for repair and service \$ 50 (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact  
\_\_\_\_\_Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES <sup>ON ORDER</sup> \_\_\_\_\_ NO65. **HYDRA SHIELD**Discount from current price list 20 %Price List No. \_\_\_\_\_ Date of Price List 2011Warranty Manufacturer'sStocking Distributor? Yes X No \_\_\_\_\_Lead time: 3 WeeksHourly rate for repair and service \$ 50 (per hour)Minimum order (if any) \$ 25

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact  
\_\_\_\_\_Have you supplied the required Catalogs and List Price Sheets? X YES \_\_\_\_\_ NO

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**66. IMPERIAL HOSE**

Discount from current price list **NO BID** %  
Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_  
Warranty \_\_\_\_\_  
Stocking Distributor? Yes \_\_\_\_\_ No \_\_\_\_\_  
Lead time: \_\_\_\_\_  
Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)  
Minimum order (if any) \$ \_\_\_\_\_  
Handling fee if less than minimum order \$ \_\_\_\_\_  
Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_  
Have you supplied the required Catalogs and List Price Sheets? YES \_\_\_\_\_ NO \_\_\_\_\_

**67. IOWA AMERICAN**

Discount from current price list **NO BID** %  
Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_  
Warranty \_\_\_\_\_  
Stocking Distributor? Yes \_\_\_\_\_ No \_\_\_\_\_  
Lead time: \_\_\_\_\_  
Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)  
Minimum order (if any) \$ \_\_\_\_\_  
Handling fee if less than minimum order \$ \_\_\_\_\_  
Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_  
Have you supplied the required Catalogs and List Price Sheets? YES \_\_\_\_\_ NO \_\_\_\_\_

**68. JANESVILLE**

Discount from current price list **NO BID** %  
Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_  
Warranty \_\_\_\_\_

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Stocking Distributor? Yes ☐ No ☐

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? YES ☐ NO ☐

## 69. JUSTRITE

Discount from current price list 16 %

Price List No. \_\_\_\_\_ Date of Price List January 2011

Warranty Manufacturer's

Stocking Distributor? Yes ☐ No ☒

Lead time: 2 Weeks

Hourly rate for repair and service \$ 50 (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? YES ☐ NO ☐

## 70. JV MFG

Discount from current price list NO BID %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes ☐ No ☐

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)



Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES \_\_\_\_\_ NO

71. **K TOOL MFG**

Discount from current price list **NO BID** %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes \_\_\_\_\_ No \_\_\_\_\_

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES \_\_\_\_\_ NO

72. **KAPPLER**

Discount from current price list **NO BID** %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes \_\_\_\_\_ No \_\_\_\_\_

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

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Have you supplied the required Catalogs and List Price Sheets?        YES        NO

73.

## KENDALL PRODUCTS

**NO BID**

Discount from current price list        %

Price List No.        Date of Price List       

Warranty       

Stocking Distributor? Yes        No       

Lead time:       

Hourly rate for repair and service \$        (per hour)

Minimum order (if any) \$       

Handling fee if less than minimum order \$       

Name/Telephone/Cell/Beeper of Emergency Contact       

Have you supplied the required Catalogs and List Price Sheets?        YES        NO

74.

## KOCHEK

Discount from current price list 48 %

Price List No.        Date of Price List January 2012

Warranty Manufacturer's

Stocking Distributor? Yes X No       

Lead time: 2-6 Weeks

Hourly rate for repair and service \$ 50 (per hour)

Minimum order (if any) \$       

Handling fee if less than minimum order \$       

Name/Telephone/Cell/Beeper of Emergency Contact       

Have you supplied the required Catalogs and List Price Sheets? X YES        NO

75.

## KOEHLER MFG CO

Discount from current price list 5 %

Price List No.        Date of Price List 2012

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ITB Number: 12-0806

Warranty Manufacturer's

Stocking Distributor? Yes ☒ No ☐

Lead time: 4 weeks

Hourly rate for repair and service \$ 50 (per hour)

Minimum order (if any) \$ 25

Handling fee if less than minimum order \$ 6

Name/Telephone/Cell/Beeper of Emergency Contact

570-825-1900

Have you supplied the required Catalogs and List Price Sheets? ☐ YES ☒ NO

76. KUSSMAUL

Discount from current price list 8 %

Price List No. \_\_\_\_\_ Date of Price List January 2012

Warranty 1 Year

Stocking Distributor? Yes ☒ No ☐

Lead time: 2 weeks

Hourly rate for repair and service \$ 50.00 (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? ☐ YES ☒ NO

77. KWIK RAZE

Discount from current price list NO BID %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes ☐ No ☐

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)



Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? YES \_\_\_\_\_ NO \_\_\_\_\_

78. **LACROSSE BOOTS**

Discount from current price list **NO BID** \_\_\_\_\_ %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes \_\_\_\_\_ No \_\_\_\_\_

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? YES \_\_\_\_\_ NO \_\_\_\_\_

79. **LIFE LINERS**

Discount from current price list **NO BID** \_\_\_\_\_ %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes \_\_\_\_\_ No \_\_\_\_\_

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

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Have you supplied the required Catalogs and List Price Sheets? YES NO

## 80. LIONS UNIFORMS

Discount from current price list 40 %  
 Price List No. \_\_\_\_\_ Date of Price List March 2011  
 Warranty Manufacturer's  
 Stocking Distributor? Yes \_\_\_\_\_ No X  
 Lead time: 2-3 Weeks  
 Hourly rate for repair and service \$ 50 (per hour)  
 Minimum order (if any) \$ \_\_\_\_\_  
 Handling fee if less than minimum order \$ \_\_\_\_\_  
 Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? X YES NO

## 81. LOUIS PRYER

Discount from current price list NO BID %  
 Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_  
 Warranty \_\_\_\_\_  
 Stocking Distributor? Yes \_\_\_\_\_ No \_\_\_\_\_  
 Lead time: \_\_\_\_\_  
 Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)  
 Minimum order (if any) \$ \_\_\_\_\_  
 Handling fee if less than minimum order \$ \_\_\_\_\_  
 Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? YES NO

## 82. LOWELL

Discount from current price list NO BID %  
 Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

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Warranty \_\_\_\_\_  
Stocking Distributor? Yes \_\_\_\_\_ No \_\_\_\_\_  
Lead time: \_\_\_\_\_  
Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)  
Minimum order (if any) \$ \_\_\_\_\_  
Handling fee if less than minimum order \$ \_\_\_\_\_  
Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_  
\_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? YES \_\_\_\_\_ NO \_\_\_\_\_

83. **MAG INSTRUMENTS**

Discount from current price list **NO BID** \_\_\_\_\_ %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes \_\_\_\_\_ No \_\_\_\_\_

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_  
\_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? YES \_\_\_\_\_ NO \_\_\_\_\_

84. **MANN AXE**

Discount from current price list **NO BID** \_\_\_\_\_ %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes \_\_\_\_\_ No \_\_\_\_\_

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)



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Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact  
\_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES \_\_\_\_\_ NO

85.

**MARS SIGNAL LIGHT****NO BID**

Discount from current price list \_\_\_\_\_ %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes \_\_\_\_\_ No \_\_\_\_\_

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact  
\_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES \_\_\_\_\_ NO

86.

**MCPRODUCTS****NO BID**

Discount from current price list \_\_\_\_\_ %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes \_\_\_\_\_ No \_\_\_\_\_

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact  
\_\_\_\_\_

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Have you supplied the required Catalogs and List Price Sheets? YES NO

## 87. MILWAUKEE STRAP

Discount from current price list **NO BID** %

Price List No. Date of Price List

Warranty

Stocking Distributor? Yes No

Lead time:

Hourly rate for repair and service \$ (per hour)

Minimum order (if any) \$

Handling fee if less than minimum order \$

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? YES NO

## 88. MORAN (FLASH)

Discount from current price list **NO BID** %

Price List No. Date of Price List

Warranty

Stocking Distributor? Yes No

Lead time:

Hourly rate for repair and service \$ (per hour)

Minimum order (if any) \$

Handling fee if less than minimum order \$

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? YES NO

## 89. MORNING PRIDE

Discount from current price list **46** %

Price List No. Date of Price List **January 2012**

Warranty 10 YearsStocking Distributor? Yes ☒ No ☐Lead time: 30 daysHourly rate for repair and service \$ 50 (per hour)Minimum order (if any) \$ 100Handling fee if less than minimum order \$ 35

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? ☒ YES ☐ NO90. MSADiscount from current price list NO BID %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes ☐ No ☐

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? ☐ YES ☐ NO91. NATALE (CIRCLE D)Discount from current price list 18 %Price List No. \_\_\_\_\_ Date of Price List January 2012Warranty 2 YearsStocking Distributor? Yes ☒ No ☐Lead time: 2-4 WeeksHourly rate for repair and service \$ 50 (per hour)



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Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact

201-933-5500

Have you supplied the required Catalogs and List Price Sheets? ☒ YES ☐ NO

## 92. NATIONAL FIRE HOSE

Discount from current price list **NO BID** %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes ☐ No ☐

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? YES ☐ NO ☐

## 93. NOVA

Discount from current price list **NO BID** %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes ☐ No ☐

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? YES ☐ NO ☐

94. NUPLA

Discount from current price list 38 %  
Price List No. \_\_\_\_\_ Date of Price List January 2012  
Warranty Manufacturer's  
Stocking Distributor? Yes ☒ No ☐  
Lead time: 2 Weeks  
Hourly rate for repair and service \$ 50 (per hour)  
Minimum order (if any) \$ 100  
Handling fee if less than minimum order \$ \_\_\_\_\_  
Name/Telephone/Cell/Beeper of Emergency Contact  
800-872-7661  
Have you supplied the required Catalogs and List Price Sheets? ☒ YES ☐ NO

95. PACIFIC REFLEX

Discount from current price list 15 %  
Price List No. \_\_\_\_\_ Date of Price List January 2012  
Warranty Manufacturer's  
Stocking Distributor? Yes ☒ No ☐  
Lead time: 2-4 Weeks  
Hourly rate for repair and service \$ 50 (per hour)  
Minimum order (if any) \$ \_\_\_\_\_  
Handling fee if less than minimum order \$ \_\_\_\_\_  
Name/Telephone/Cell/Beeper of Emergency Contact  
800-259-6093  
Have you supplied the required Catalogs and List Price Sheets? ☐ YES ☒ NO CW ORDER

96. PARATECH

Discount from current price list 12 %  
Price List No. \_\_\_\_\_ Date of Price List 2012  
Warranty Manufacturer's

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Stocking Distributor? Yes ☒ No ☐

Lead time: 2 Weeks

Hourly rate for repair and service \$ 50 (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? ☒ YES ☐ NO

97. **PARTNER**

Discount from current price list **NO BID** %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes ☐ No ☐

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES ☐ NO ☐

98. **PAUL CONWAY SHIELDS**

Discount from current price list 10 %

Price List No. \_\_\_\_\_ Date of Price List January 2012

Warranty Manufacturer's

Stocking Distributor? Yes ☒ No ☐

Lead time: 2-4 Weeks

Hourly rate for repair and service \$ 50 (per hour)

Minimum order (if any) \$ \_\_\_\_\_



Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact

262-782-1886

Have you supplied the required Catalogs and List Price Sheets? ON ORDER YES \_\_\_\_\_ NO \_\_\_\_\_

99. **PELICAN**

Discount from current price list **36** %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty **1 year**

Stocking Distributor? Yes ☒ No \_\_\_\_\_

Lead time: **2-4 Weeks**

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ **50**

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact

310-326-4700

Have you supplied the required Catalogs and List Price Sheets? ON ORDER YES \_\_\_\_\_ NO \_\_\_\_\_

100. **PGI PROTEXALL**

Discount from current price list **5** %

Price List No. \_\_\_\_\_ Date of Price List **2011**

Warranty **Manufacturer's**

Stocking Distributor? Yes \_\_\_\_\_ No ☒

Lead time: **2-4 Weeks**

Hourly rate for repair and service \$ **50** (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact

920-294-4300

Have you supplied the required Catalogs and List Price Sheets? ON ORDER YES \_\_\_\_\_ NO \_\_\_\_\_

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101. **PHOENIX**

**NO BID** %  
Discount from current price list \_\_\_\_\_  
Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_  
Warranty \_\_\_\_\_  
Stocking Distributor? Yes \_\_\_\_\_ No \_\_\_\_\_  
Lead time: \_\_\_\_\_  
Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)  
Minimum order (if any) \$ \_\_\_\_\_  
Handling fee if less than minimum order \$ \_\_\_\_\_  
Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_  
\_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES \_\_\_\_\_ NO

102. **PIERCE**

**NO BID** %  
Discount from current price list \_\_\_\_\_  
Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_  
Warranty \_\_\_\_\_  
Stocking Distributor? Yes \_\_\_\_\_ No \_\_\_\_\_  
Lead time: \_\_\_\_\_  
Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)  
Minimum order (if any) \$ \_\_\_\_\_  
Handling fee if less than minimum order \$ \_\_\_\_\_  
Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_  
\_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES \_\_\_\_\_ NO

103. **PIGEON MOUNTAIN INDUSTRIES**

**NO BID** %  
Discount from current price list \_\_\_\_\_  
Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_  
Warranty \_\_\_\_\_

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Stocking Distributor? Yes \_\_\_\_\_ No \_\_\_\_\_

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact  
\_\_\_\_\_  
\_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES \_\_\_\_\_ NO

104. **PLANO**Discount from current price list **NO BID** %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes \_\_\_\_\_ No \_\_\_\_\_

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact  
\_\_\_\_\_  
\_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES \_\_\_\_\_ NO

105. **R & B FABRICATORS**Discount from current price list **20** %Price List No. **CATALOG 12** Date of Price List **June 2011**Warranty **Manufacturer's**Stocking Distributor? Yes **X** No \_\_\_\_\_Lead time: **2 Weeks**

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ **50.00**



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Handling fee if less than minimum order \$ 3.00

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? YES <sup>ON ORDER</sup> NO

## 106. RANGER RUBBER

Discount from current price list 20 %

Price List No. \_\_\_\_\_ Date of Price List March 2012

Warranty Manufacturer's

Stocking Distributor? Yes X No

Lead time: 2-4 Weeks

Hourly rate for repair and service \$ 50 (per hour)

Minimum order (if any) \$ 100

Handling fee if less than minimum order \$ 35

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? X YES NO

## 107. RAWIIDE FIREHOSE

Discount from current price list NO BID %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes \_\_\_\_\_ No

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? YES \_\_\_\_\_ NO

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108. **REDHEAD BRASS**

Discount from current price list 25 %  
Price List No. \_\_\_\_\_ Date of Price List 2012  
Warranty Manufacturer's  
Stocking Distributor? Yes ☒ No ☐  
Lead time: 2-6 Weeks  
Hourly rate for repair and service \$ 50 (per hour)  
Minimum order (if any) \$ \_\_\_\_\_  
Handling fee if less than minimum order \$ \_\_\_\_\_  
Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? ☐ YES ☒ NO ON ORDER

109. **REFLEXITE**

Discount from current price list NO BID %  
Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_  
Warranty \_\_\_\_\_  
Stocking Distributor? Yes ☐ No ☐  
Lead time: \_\_\_\_\_  
Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)  
Minimum order (if any) \$ \_\_\_\_\_  
Handling fee if less than minimum order \$ \_\_\_\_\_  
Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_  
Have you supplied the required Catalogs and List Price Sheets? ☐ YES ☒ NO

110. **RICE HYDRO CO.**

Discount from current price list 20 %  
Price List No. \_\_\_\_\_ Date of Price List January 2012  
Warranty Manufacturer's

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Stocking Distributor? Yes ☒ No ☐Lead time: 2 WeeksHourly rate for repair and service \$ 50 (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? ☐ YES ☒ NO**111. SCBAS**Discount from current price list 20 %Price List No. \_\_\_\_\_ Date of Price List November 2008Warranty Manufacturer'sStocking Distributor? Yes ☐ No ☒Lead time: 2-4 WeeksHourly rate for repair and service \$ 50 (per hour)Minimum order (if any) \$ 25Handling fee if less than minimum order \$ 5

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? ☒ YES ☐ NO**112. SCOTT AVIATION**Discount from current price list NO BID %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes ☐ No ☐

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_



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Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact  
\_\_\_\_\_Have you supplied the required Catalogs and List Price Sheets? ☐ YES ☐ NO**113. SECURITEX**Discount from current price list **NO BID** \_\_\_\_\_ %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes ☐ No ☐

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact  
\_\_\_\_\_Have you supplied the required Catalogs and List Price Sheets? ☐ YES ☐ NO**114. SENSIBLE MOUNTS**Discount from current price list **NO BID** \_\_\_\_\_ %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes ☐ No ☐

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact  
\_\_\_\_\_Have you supplied the required Catalogs and List Price Sheets? ☐ YES ☐ NO

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## 115. SERVUS BOOTS

Discount from current price list 30 %  
 Price List No. \_\_\_\_\_ Date of Price List May 2011  
 Warranty 3 Years  
 Stocking Distributor? Yes X No \_\_\_\_\_  
 Lead time: \_\_\_\_\_  
 Hourly rate for repair and service \$ 50 (per hour)  
 Minimum order (if any) \$ 100  
 Handling fee if less than minimum order \$ 35  
 Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? X YES \_\_\_\_\_ NO \_\_\_\_\_

## 116. SHELBY WOLVERINE

Discount from current price list NO BID %  
 Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_  
 Warranty \_\_\_\_\_  
 Stocking Distributor? Yes \_\_\_\_\_ No \_\_\_\_\_  
 Lead time: \_\_\_\_\_  
 Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)  
 Minimum order (if any) \$ \_\_\_\_\_  
 Handling fee if less than minimum order \$ \_\_\_\_\_  
 Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES \_\_\_\_\_ NO \_\_\_\_\_

## 117. SNAPTITE

Discount from current price list NO BID %  
 Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_  
 Warranty \_\_\_\_\_

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Stocking Distributor? Yes ☐ No ☐

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? YES ☐ NO ☐

## 118. SNORKEL

Discount from current price list **NO BID** %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes ☐ No ☐

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? YES ☐ NO ☐

## 119. SOUTH PARK

Discount from current price list **35** %

Price List No. \_\_\_\_\_ Date of Price List **January 23, 2012**

Warranty **Manufacturer's**

Stocking Distributor? Yes ☒ No ☐

Lead time: **2-4 Weeks**

Hourly rate for repair and service \$ **50** (per hour)

Minimum order (if any) \$ \_\_\_\_\_



**SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES**

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Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact

**651-455-4510**Have you supplied the required Catalogs and List Price Sheets? **X** YES \_\_\_\_\_ NO \_\_\_\_\_**120. SIGNAL VEHICLE PRODUCTS**Discount from current price list **NO BID** \_\_\_\_\_ %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes \_\_\_\_\_ No \_\_\_\_\_

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES \_\_\_\_\_ NO \_\_\_\_\_

**121. CLASS ONE (SPAN INSTRUMENTS)**Discount from current price list **NO BID** \_\_\_\_\_ %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes \_\_\_\_\_ No \_\_\_\_\_

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES \_\_\_\_\_ NO \_\_\_\_\_

# SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

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## 122. SPUMIFER

Discount from current price list **NO BID** %  
 Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_  
 Warranty \_\_\_\_\_  
 Stocking Distributor? Yes \_\_\_\_\_ No \_\_\_\_\_  
 Lead time: \_\_\_\_\_  
 Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)  
 Minimum order (if any) \$ \_\_\_\_\_  
 Handling fee if less than minimum order \$ \_\_\_\_\_  
 Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_  
 Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES \_\_\_\_\_ NO

## 123. SUPERVAC

Discount from current price list **18** %  
 Price List No. \_\_\_\_\_ Date of Price List **January 2012**  
 Warranty **Manufacturer's**  
 Stocking Distributor? Yes **X** No \_\_\_\_\_  
 Lead time: **2-4 Weeks**  
 Hourly rate for repair and service \$ **50** (per hour)  
 Minimum order (if any) \$ **25**  
 Handling fee if less than minimum order \$ \_\_\_\_\_  
 Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_  
 Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES ON ORDER \_\_\_\_\_ NO

## 124. TNT TOOLS

Discount from current price list **NO BID** %  
 Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_  
 Warranty \_\_\_\_\_

**SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES**

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Stocking Distributor? Yes ☐ No ☐

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? YES ☐ NO ☐**125. TASK FORCE TIPS**Discount from current price list 35 %Price List No. \_\_\_\_\_ Date of Price List May 2011Warranty 5 YearsStocking Distributor? Yes ☒ No ☐Lead time: 1-4 WeeksHourly rate for repair and service \$ 50 (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? ☒ YES ☐ NO ☐**126. THOROGOOD BOOTS**Discount from current price list 38 %Price List No. \_\_\_\_\_ Date of Price List January 23, 2012Warranty Manufacturer'sStocking Distributor? Yes ☒ No ☐Lead time: 2 -3 WeeksHourly rate for repair and service \$ 50 (per hour)

Minimum order (if any) \$ \_\_\_\_\_



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Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? ☐ YES ☒ NO

## 127. STREAMLIGHT

Discount from current price list 42 %

Price List No. \_\_\_\_\_ Date of Price List March 2012

Warranty Limited Lifetime

Stocking Distributor? Yes ☒ No ☐

Lead time: 2-4 Weeks

Hourly rate for repair and service \$ 50 (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? ☒ YES ☐ NO

## 128. SUPER FLAMEFIGITER

Discount from current price list NO BID %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes ☐ No ☐

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? ☐ YES ☐ NO

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129. **SUPERIOR PNEUMATIC**

Discount from current price list **NO BID** %  
Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_  
Warranty \_\_\_\_\_  
Stocking Distributor? Yes \_\_\_\_\_ No \_\_\_\_\_  
Lead time: \_\_\_\_\_  
Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)  
Minimum order (if any) \$ \_\_\_\_\_  
Handling fee if less than minimum order \$ \_\_\_\_\_  
Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_  
Have you supplied the required Catalogs and List Price Sheets? YES \_\_\_\_\_ NO \_\_\_\_\_

130. **TASKMASTER**

Discount from current price list **NO BID** %  
Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_  
Warranty \_\_\_\_\_  
Stocking Distributor? Yes \_\_\_\_\_ No \_\_\_\_\_  
Lead time: \_\_\_\_\_  
Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)  
Minimum order (if any) \$ \_\_\_\_\_  
Handling fee if less than minimum order \$ \_\_\_\_\_  
Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_  
Have you supplied the required Catalogs and List Price Sheets? YES \_\_\_\_\_ NO \_\_\_\_\_

131. **TEAM EQUIPMENT**

Discount from current price list 25% SAWS, 20% BLADES %  
Price List No. \_\_\_\_\_ Date of Price List **September 2011**  
Warranty **Manufacturer's** \_\_\_\_\_

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Stocking Distributor? Yes ☒ No ☐Lead time: 2-4 WeeksHourly rate for repair and service \$ 50 (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact  
\_\_\_\_\_Have you supplied the required Catalogs and List Price Sheets? ☐ YES ☒ NO**132. TELELITE**Discount from current price list 12 %Price List No. \_\_\_\_\_ Date of Price List 2011Warranty Manufacturer'sStocking Distributor? Yes ☒ No ☐Lead time: 2-6 WeeksHourly rate for repair and service \$ 50 (per hour)Minimum order (if any) \$ 25

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact

800-538-0022Have you supplied the required Catalogs and List Price Sheets? ☐ YES ☒ NO**133. TEMPEST FANS**Discount from current price list 35 %Price List No. \_\_\_\_\_ Date of Price List January 15, 2012Warranty Manufacturer'sStocking Distributor? Yes ☒ No ☐Lead time: 30Hourly rate for repair and service \$ 50 (per hour)Minimum order (if any) \$ 50



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Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? ☒ YES ☐ NO

134. **TOMAR**

Discount from current price list **NO BID** %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes ☐ No ☐

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? ☐ YES ☐ NO

135. **TOPPS**

Discount from current price list **Net Sheet** %

Price List No. **T3** Date of Price List **March 2012**

Warranty **Manufacturer's**

Stocking Distributor? Yes ☒ No ☐

Lead time: **2-4 Weeks**

Hourly rate for repair and service \$ **50** (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

**574-223-4311/ 800-848-2020**

Have you supplied the required Catalogs and List Price Sheets? ☒ YES ☐ NO

136. TURTLE PLASTICS

Discount from current price list Net Sheet- Yellow %  
 Price List No. \_\_\_\_\_ Date of Price List September 2011  
 Warranty Manufacturer's  
 Stocking Distributor? Yes \_\_\_\_\_ No X  
 Lead time: 2 Weeks  
 Hourly rate for repair and service \$ 50 (per hour)  
 Minimum order (if any) \$ \_\_\_\_\_  
 Handling fee if less than minimum order \$ \_\_\_\_\_  
 Name/Telephone/Cell/Beeper of Emergency Contact  
440-282-8008  
 Have you supplied the required Catalogs and List Price Sheets? YES ON ORDER NO

137. UNDERWATER KINETICS

Discount from current price list 2 %  
 Price List No. \_\_\_\_\_ Date of Price List January 2012  
 Warranty Manufacturer's  
 Stocking Distributor? Yes X No \_\_\_\_\_  
 Lead time: 2-4 Weeks  
 Hourly rate for repair and service \$ 50 (per hour)  
 Minimum order (if any) \$ \_\_\_\_\_  
 Handling fee if less than minimum order \$ \_\_\_\_\_  
 Name/Telephone/Cell/Beeper of Emergency Contact  
 \_\_\_\_\_  
 Have you supplied the required Catalogs and List Price Sheets? YES ON ORDER NO

138. UNITY LIGHTS

Discount from current price list NO BID %  
 Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_  
 Warranty \_\_\_\_\_

**SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES**

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Stocking Distributor? Yes ☐ No ☒

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact  
\_\_\_\_\_Have you supplied the required Catalogs and List Price Sheets? YES ☐ NO ☒139. **VANNER**Discount from current price list **NO BID** %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes ☐ No ☒

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact  
\_\_\_\_\_Have you supplied the required Catalogs and List Price Sheets? YES ☐ NO ☒140. **VETTER**Discount from current price list **NO BID** %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes ☐ No ☒

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_



# SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

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Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES \_\_\_\_\_ NO

141. **WARRINGTON PRO**

Discount from current price list 35 %

Price List No. \_\_\_\_\_ Date of Price List January 2012

Warranty 1 Year

Stocking Distributor? Yes X No \_\_\_\_\_

Lead time: 2 Weeks

Hourly rate for repair and service \$ 50 (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

800-242-9167

Have you supplied the required Catalogs and List Price Sheets? X YES \_\_\_\_\_ NO

142. **WATEROUS**

Discount from current price list 23 %

Price List No. \_\_\_\_\_ Date of Price List March 2011

Warranty Manufacturer's

Stocking Distributor? Yes X No \_\_\_\_\_

Lead time: 206 weeks

Hourly rate for repair and service \$ 50 (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES <sup>ON ORDER</sup> \_\_\_\_\_ NO

143. **WELDON**

Discount from current price list 38 %  
Price List No. \_\_\_\_\_ Date of Price List March 2012  
Warranty Manufacturer's  
Stocking Distributor? Yes ☒ No ☐  
Lead time: 2-4 Weeks  
Hourly rate for repair and service \$ 50 (per hour)  
Minimum order (if any) \$ 100  
Handling fee if less than minimum order \$ 35  
Name/Telephone/Cell/Beeper of Emergency Contact  
800-228-1161  
Have you supplied the required Catalogs and List Price Sheets? ☒ YES ☐ NO

144. **WHELEN ENGINEERING**

Discount from current price list 30 %  
Price List No. \_\_\_\_\_ Date of Price List 2011  
Warranty Manufacturer's  
Stocking Distributor? Yes ☒ No ☐  
Lead time: 2-6 Weeks  
Hourly rate for repair and service \$ 50 (per hour)  
Minimum order (if any) \$ \_\_\_\_\_  
Handling fee if less than minimum order \$ \_\_\_\_\_  
Name/Telephone/Cell/Beeper of Emergency Contact  
800-637-8762  
Have you supplied the required Catalogs and List Price Sheets? ☐ YES ☒ NO

145. **WILL BURT**

Discount from current price list 10 %  
Price List No. \_\_\_\_\_ Date of Price List November 2010  
Warranty Manufacturer's

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FTB Number: 12-0806

Stocking Distributor? Yes ☒ No

Lead time: **4 Weeks**

Hourly rate for repair and service \$ **50** (per hour)

Minimum order (if any) \$ **25**

Handling fee if less than minimum order \$

Name/Telephone/Cell/Beeper of Emergency Contact

**330-684-4000**

Have you supplied the required Catalogs and List Price Sheets? ☒ YES ☐ NO

## 146. WINCO GENERATORS

Discount from current price list **20** %

Price List No. Date of Price List **January 2012**

Warranty **Manufacturer's**

Stocking Distributor? Yes ☒ No

Lead time: **30 Days**

Hourly rate for repair and service \$ **50** (per hour)

Minimum order (if any) \$

Handling fee if less than minimum order \$

Name/Telephone/Cell/Beeper of Emergency Contact

**507-357-6821**

Have you supplied the required Catalogs and List Price Sheets? ☒ YES ☐ NO

## 147. WINDSOL

Discount from current price list **NO BID** %

Price List No. Date of Price List

Warranty

Stocking Distributor? Yes No

Lead time:

Hourly rate for repair and service \$ (per hour)

Minimum order (if any) \$



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Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES \_\_\_\_\_ NO

## 148. WILLIAMS FOAM

Discount from current price list **NET SHEET** %

Price List No. \_\_\_\_\_ Date of Price List **April 2011**

Warranty **Manufacturer's**

Stocking Distributor? Yes **X** No \_\_\_\_\_

Lead time: **2-6 Weeks**

Hourly rate for repair and service \$ **50** (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES <sup>ON ORDER</sup> \_\_\_\_\_ NO

## 149. WORDEN

Discount from current price list **NO BID** %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes \_\_\_\_\_ No \_\_\_\_\_

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES \_\_\_\_\_ NO

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ITB Number: 12-0806

150. ZEPHYR

Discount from current price list **NO BID** %  
 Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_  
 Warranty \_\_\_\_\_  
 Stocking Distributor? Yes \_\_\_\_\_ No \_\_\_\_\_  
 Lead time: \_\_\_\_\_  
 Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)  
 Minimum order (if any) \$ \_\_\_\_\_  
 Handling fee if less than minimum order \$ \_\_\_\_\_  
 Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_  
 Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES \_\_\_\_\_ NO

151. ZIAMATIC

Discount from current price list **20** %  
 Price List No. \_\_\_\_\_ Date of Price List **2012**  
 Warranty **Manufacturer's**  
 Stocking Distributor? Yes **X** No \_\_\_\_\_  
 Lead time: **30 days**  
 Hourly rate for repair and service \$ **50** (per hour)  
 Minimum order (if any) \$ \_\_\_\_\_  
 Handling fee if less than minimum order \$ \_\_\_\_\_  
 Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_  
 Have you supplied the required Catalogs and List Price Sheets? \_\_\_\_\_ YES <sup>ON ORDER</sup> \_\_\_\_\_ NO

152. ZICO

Discount from current price list **20** %  
 Price List No. \_\_\_\_\_ Date of Price List **2012**  
 Warranty **Manufacturer's**

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Stocking Distributor? Yes ☒ No ☐Lead time: 30 DaysHourly rate for repair and service \$ 50 (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact  
\_\_\_\_\_Have you supplied the required Catalogs and List Price Sheets? ☐ YES ☒ NO**Replacement parts, repair and service not previously noted that your firm may wish to bid (attach additional sheets if necessary).**

Part/Repair/Service Bidding: \_\_\_\_\_

Discount from current price list \_\_\_\_\_ %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes ☐ No ☐

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact  
\_\_\_\_\_Have you supplied the required Catalogs and List Price Sheets? ☐ YES ☒ NOWill your firm accept Visa? Yes ☒ No ☐



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## Additional Sheet

Manufacturer:

MAJESTIC FIRE

Discount from current price list 10 %Price List No. \_\_\_\_\_ Date of Price List January 2012Warranty 3 YearsStocking Distributor? Yes ☒ No ☐Lead time: 2 WeeksHourly rate for repair and service \$ 50 (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact

Doreen Galasso 610-377-6273Have you supplied the required Catalogs and List Price Sheets? ☐ YES ☒ NOManufacturer:

AWG

Discount from current price list 50 %Price List No. \_\_\_\_\_ Date of Price List February 2012Warranty Manufacturer'sStocking Distributor? Yes ☒ No ☐Lead time: 2 WeeksHourly rate for repair and service \$ 50 (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact

Have you supplied the required Catalogs and List

NO - ON ORDER

## SECTION 4 – PRICING/ CERTIFICATIONS/ SIGNATURES

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## Additional Sheet

Manufacturer: NATIONAL FOAM

Discount from current price list 24 %

Price List No. \_\_\_\_\_ Date of Price List March 2011

Warranty Manufacturer's

Stocking Distributor? Yes ☒ No ☐

Lead time: 2-4 Weeks

Hourly rate for repair and service \$ 50 (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? YES ☐ NO ☒ ON ORDERManufacturer: DRAGON FIRE

Discount from current price list 20 %

Price List No. \_\_\_\_\_ Date of Price List 2011

Warranty Manufacturer's

Stocking Distributor? Yes ☒ No ☐

Lead time: 1-2 Weeks

Hourly rate for repair and service \$ 50 (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List \_\_\_\_\_ NO - ON ORDER

## Additional Sheet

Manufacturer: SCOTT SAFETY

Discount from current price list 25 %

Price List No. \_\_\_\_\_ Date of Price List February 2012

Warranty Manufacturer's

Stocking Distributor? Yes ☒ No ☐

Lead time: 2-4 Weeks

Hourly rate for repair and service \$ 50 (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List Price Sheets? ☒ YES ☐ NOManufacturer:

Discount from current price list \_\_\_\_\_ %

Price List No. \_\_\_\_\_ Date of Price List \_\_\_\_\_

Warranty \_\_\_\_\_

Stocking Distributor? Yes ☐ No ☐

Lead time: \_\_\_\_\_

Hourly rate for repair and service \$ \_\_\_\_\_ (per hour)

Minimum order (if any) \$ \_\_\_\_\_

Handling fee if less than minimum order \$ \_\_\_\_\_

Name/Telephone/Cell/Beeper of Emergency Contact \_\_\_\_\_

Have you supplied the required Catalogs and List \_\_\_\_\_



**By Signing this Bid the Bidder Attests and Certifies that:**

- It satisfies all legal requirements (as an entity) to do business with the County.
- The undersigned vendor acknowledges that award of a contract may be contingent upon a determination by the County that the vendor has the capacity and capability to successfully perform the contract.
- The bidder hereby certifies that it understands all requirements of this solicitation, and that the undersigned individual is duly authorized to execute this bid document and any contract(s) and/or other transactions required by award of this solicitation.

**Certification Regarding Acceptance of County Electronic Payable Process**Vendor will accept payment using the County's VISA- based electronic payment system: ☒ Yes ☐ No**Purchasing Agreements with Other Government Agencies**

This section is optional and will not affect contract award. If Lake County awarded you the proposed contract, would you sell under the same terms and conditions, for the same price, to other governmental agencies in the State of Florida? Each governmental agency desiring to accept to utilize this contract shall be responsible for its own purchases and shall be liable only for materials or services ordered and received by it. ☒ Yes ☐ No (Check one)

**Certification Regarding Felony Conviction**

Has any officer, director, or an executive performing equivalent duties, of the bidding entity been convicted of a felony during the past ten (10) years? ☐ Yes ☒ No (Check one)

**Conflict of Interest Disclosure Certification**

Except as listed below, no employee, officer, or agent of the firm has any conflicts of interest, real or apparent, due to ownership, other clients, contracts, or interests associated with this project; and, this bid is made without prior understanding, agreement, or connection with any corporation, firm, or person submitting a proposal for the same services, and is in all respects fair and without collusion or fraud.

DUNS Number (Insert if this action involves a federal funded project): \_\_\_\_\_

**General Vendor Information and Bid Signature:**

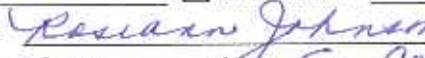
Firm Name: MUNICIPAL EMERGENCY SERVICES INC.  
 Street Address: 3455 HIGH RIDGE ROAD  
 Mailing Address (if different): \_\_\_\_\_  
 Telephone No.: 407-448-1025 Fax No.: 800-719-5904 E-mail: SRAYBON@MESFIRE.COM  
 FEIN No. 65 - 1051374 Prompt Payment Terms: NET % 30 days, net \_\_\_\_\_  
 Signature:  Date: March 20, 2012  
 Print Name: Shannon Raybon Title: Sales Associate

**Award of Contract by the County: (Official Use Only)**

By signature below, the County confirms award to the above-identified vendor under the above identified solicitation. A separate purchase order will be generated by the County to support the contract.

**Vendor awarded as:**

- ☐ Sole vendor ☒ Pre-qualified pool vendor based on price  
☐ Pre-qualified pool vendor (spot bid) ☐ Primary vendor for items: \_\_\_\_\_  
☐ Secondary vendor for items: \_\_\_\_\_ ☒ Other status: \_\_\_\_\_

Signature of authorized County official:  Date: 6-12-12  
 Printed name: Roseann Johnson Title: Sr. Contracting Officer  
 Purchase Order Number assigned to this contract for billing purposes: TBD

**THE FOLLOWING DOCUMENTS ARE ATTACHED**

**Attachment 1: Work References**

**WORK REFERENCES**

Agency	St Petersburg Fire Rescue
Address	400 MLK Street S
City,State,ZIP	St Petersburg, FL 33701
Contact Person	Cynthia Brickey
Telephone	727-893-7026
Date(s) of Service	2/1/2011- 1/31/2012
Type of Service	Blanket Purchase agreement with 3 /1 year renewals
Comments:	Discount from list bid

Agency	North Naples Fire Control & Rescue District
Address	1885 Veterans Park Drive
City,State,ZIP	Naples, FL 34109
Contact Person	Captain Joel Leamer
Telephone	(239) 597-3222
Date(s) of Service	January 2011 to present
Type of Service	Bid Work
Comments:	Awarded competitive bid contracts

Agency	Ft Lauderdale Fire Rescue
Address	100 N Andrews Avenue
City,State,ZIP	Ft Lauderdale, FL 33301
Contact Person	Captain Chris Dietz
Telephone	(954) 828-6800
Date(s) of Service	2010 to present
Type of Service	Bid Work
Comments:	Awarded competitive bid contracts